



Our leading coatings are equally matched by service that drives your business.

Join us and discover the benefits, including unmatched customer support, innovative tools and a dedicated team of steel door experts.

Protecting reputations as much as surfaces. coilcoatings.akzonobel.com/us/steel-door-coating

AkzoNobel

Showcasing Your Work

would like to introduce myself as your new editor. I consider it a privilege and look forward to continuing *Garage*, *Shed*, *Carport Builder's* tradition of delivering practical, timely information to help you save time and money and increase profits.

Building Showcase

In this issue, we're highlighting standout projects in our annual Building Showcase article. Builders like to keep up with the latest trends, techniques, ideas, and products. We are pleased to help with that and trust you'll find helpful sources, ideas, and inspiration in

this and future issues. Don't forget that you can find past issues on our website. If you just picked up this issue from a friend and you're not a subscriber yet, we welcome qualified industry professionals to sign up for a free subscription to this or any of our magazines at shield-wallmedia.com/subscribe.

Project Submissions Needed

We're constantly searching for new project submissions to feature. If you haven't submitted one yet, visit garageshedcarportbuilder.com and click on the yellow box on the bottom right that says "Click here to get your project

featured." It's a great way to get the word out about your company. Just upload some high-resolution photos, tell us briefly about the project, and list the key manufacturers and products you used.

Article Topic Submissions Welcome

We want to cover the topics you find most important. Please send me an email with your ideas, suggestions, and feedback to dan@shieldwall-media.com.

To Your Successs! Dan Brownell, Editor



Englert, Inc. Partners with Reps of Ohio for Midwestern Expansion

Englert, Inc., a prominent figure in the metal roofing manufacturing industry, has announced a new representation agreement with Reps of Ohio, experts in building materials representation. This strategic partnership marks Englert's commitment to expanding its presence in the Midwest. Reps of Ohio, known for their robust portfolio and deep knowledge of the building materials market, align with Englert's high-quality standards and innovative metal roofing products. Their experience and expertise in local trends and customer needs make them an ideal representative to promote Englert's metal roofing solutions and foster significant growth.

Englert is confident that this collaboration will enhance their market reach and enable them to exceed the current market expectations. For more information about Englert, Inc. and their partnership with Reps of Ohio, contact National Roofing Sales Manager Jame Hazen at j.hazen@englertinc.com

US LBM Acquires Northern Michigan's Old Mission Window

US LBM, a leading distributor of specialty building materials in the United States, has acquired Old Mission Windows, located in Traverse City, Michigani.

Founded in 1985, Old Mission Windows distributes windows and doors to residential homebuilders and contractors throughout northern Michigan. With this acquisition, US LBM expands its product offering and reach to support professional builders and remodelers in the northern part of Michigan's lower peninsula, which consists of several growing communities and popular

coastal vacation destinations along Lake Michigan.

US LBM now operates 21 locations in Michigan as part of its Standard Supply and Zeeland Lumber division, which includes Northern Building Supply in Traverse City and Suttons Bay.

US LBM is the largest privately owned, full-line distributor of specialty building materials in the United States. Offering a comprehensive portfolio of specialty products, including windows, doors, millwork, wallboard, roofing, siding, engineered components, and cabinetry, US LBM combines the scale and operational advantages of a national platform with a local go-to-market strategy through its national network of locations across the country.

For more information, visit uslbm.com or follow US LBM on LinkedIn. Contact Timothy Wirth Vice President of Communications at Tim.Wirth@uslbm.com.



CONTENTS

Features:

- 6 Enhancing Shed Security
- 9 2024 Shed Haulers Bash: A Great Success Large Turnout Reflects the Growth of the Shed Industry

BUILDING SHOWCASE

Some of Our Favorite Garages, Sheds, and Carports of the Past Year

- **44** Business Profile: Apple Outdoor Supply
- **46** Steel Trusses
 Reinventing Mid-Sized Constructions
 with Strength and Flexibility



Departments:

- 3 Editor's Note
- 3 Industry News
- **41** Business Connections
- **51** Construction Survey Insights





On The Cover:

Custom garage by Pole Barns Direct. See page 36.

COURTESY OF POLE BARNS DIRECT.

ADVERTISING INDEX

Company Pa	ge#
Acu-Form	42
AkzoNobel	
Anthem Built	
ASC Machine Tools Inc	
ASTA America by Janus International	
Aztec Washer Company	
Direct Metals Inc	
Everlast Roofing, Inc.	
Golden Rule Fasteners	
Graber Post Buildings, Inc	
Kevmar Manufacturing	
Marion Manufacturing	
Perma-Column LLC	
Planet Saver Industries / GreenPost	
Red Dot Products, LLC	
RetroFitClip	
rFOIL Reflective Insulation	
RTO National1	
Shed Marketer	13
Shed Windows and More	
Snow Stoppers LLC	41
SteelGrip SAMM, Inc	41
Trac-Rite Door	19
United Steel Supply	41

YOUR PRIVACY IS IMPORTANT TO US

Unrelated third parties often attempt to sell mailing lists for what they say are our publications. You can be assured that WE DO NOT, HAVE NOT, AND WILL NOT EVER SELL OUR SUBSCRIBER LISTS. We will also NOT sell the attendee or exhibitor lists from our shows. We do provide attendee lists to the exhibitors free of charge and as a courtesy for their support, but we NEVER provide this or any other information to independent vendors.

Gary Reichert, Publisher, Shield Wall Media

BUILDER

Managing Editor

Dan Brownell dan@shieldwallmedia.com

Editorial Staff

Karen Knapstein, Linda Schmid

Circulation/Subscriptions

Barb Prill barb@shieldwallmedia.com 920-471-4846

Publisher/CEO

Gary Reichert gary@shieldwallmedia.com 715-252-6360

Director of Events

Missy Beyer missy@shieldwallmedia.com 920-216-3007

Executive/Advertising Assistant

Kathy Budsberg kathy@shieldwallmedia.com

Advertising/Show Assistant

Cari Ullom cari@shieldwallmedia.com

Graphic Designers

Tom Nelsen, Kevin Ulrich

Garage, Shed & Carport Builder (ISSN: 2834-085X) (Vol. 5, No. 2) is published six times per year (March, May, July, September, November and December) by Shield Wall Media LLC, 150 Depot St., Iola, WI 54945. Periodical postage paid at lola, WI, and at additional mailing offices. Canadian Agreement Number: 40665675. POSTMÄSTER: Send address changes to Garage, Shed & Carport Builder, Barb Prill, PO BOX 255, Iola, WI 54945. Copyright 2024 Shield Wall Media LLC. Names and logos referred to or displayed in editorial or advertising content may be trademarked or copyright. Garage, Shed & Carport Builder assumes no responsibility for unsolicited materials sent to it. Publisher and advertisers are not liable for typographical errors that may appear in prices or descriptions in advertisements. Mailed free to rural contractors and their suppliers throughout North America.





Enhancing Shed Security

BY DAN BROWNELL

rime is an ever-present reality in our world, and sheds experience their share of break-ins and vandalism. Devices such as security lighting, security cameras, and alarms can be used to help reduce crime, but shed security can also be improved through the choice of doors, windows, and hardware, explained Thomas Slack, co-owner of Shed Windows and More, in Longs, South Carolina.

Slack's wife, Theresa, started the company in 2001 when she noted that many DIYers were looking for shed components. Slack joined his wife full-time in 2008 and built their website shedwindowsandmore.com to reach a wider audience. Now the company services DIYers, builders, and contractors around the world. With more than 15 years of experience in the industry, Slack has developed a keen insight into shed security and frequently speaks on the topic.

"There are many questions you need to think about when you consider the security of a shed," he said. "How do you know what type of screws do you use? What type of door hardware do you use? How do you do the hinges? What hinge system do you use? What kind of windows do you use?"

The choices are important because the typical stock hardware on a shed may not be strong enough to stop a thief who is willing to work a little to break in. "Probably 98% of people use the standard T handle on their shed," Slack said. "That T-handle is everyone's main line of defense. But if I take a hammer and I smack that T handle once or twice, guess what? I'm gonna pop that soft metal cylinder lock and have access to your shed.

The handle can be upgraded to a sturdier one, but there is a limit to the sturdiness of cylinder locks. "You can take the lock a step further," Slack said. "We have a three-point locking system that has a header bolt, a bottom plate bolt, and a center bolt that



The corrugated roll-up door is one the of most secure door systems for a shed.

goes across. And that's the one that we use and for people who want to add a little more security, but it still uses a T handle. The problem is that while the owner might think, Cool! I have three points of security on my door, in reality, if someone tries to pull or pry on it, a cylinder lock is a cylinder lock. If you put enough leverage on it, it's going to pop." So the locks do have limitations.

Protecting the Screws That Hold the Hinges

"The typical building supply company right now uses squarehead screws because Phillips-head screws became very popular," Slack said. "Everybody has a Phillips head screwdriver, so it's not hard to get a Phillips screwdriver and pop out a couple of screws off a hinge and just take someone's door off and have access to



A three-point latch kit system can add more security.



Customizable Double Pane

Florida Approved

Windows

Customizable Features!

- Black / Clay / White Color
- Standard or Tempered Glass
- · With or Without Grids
- Vertical / Horizontal / Fixed Window Designs
- · Dynamic Pressure Rating
- Argon Gas Filled
- · And Much More!





Available Hinges!







Now Available!

Single Pane Windows - Roll Up Doors - Pre-hung Doors







their storage shed. So, everyone went to that square bit because it's safer, it's more protective. But now square bits are becoming more and more popular. They're in every single shed kit.

"One of the things we're looking at this year in our business is going to a special star bit that's not standard. It's a metric-style star bit, so it's not in every single kit. So when we provide you screws and hardware, we'll provide you that bit. And that will be a security option to provide an extra level of security."

The Weakest Link

The weakest part of any chain is the weakest link. The same principle holds true with sheds. "The weakest point of any building is the door," Thomas said. "The door is the entry point, and the entry point is always the weakest, which is why I put so much focus on doors. So how do you improve the entry system of your building? There's a couple of different ways you can do that. You change your door. You can go away from a wood door, or you can change the hardware on the wood door."

"The most vulnerable spots on a wood door are the hinges and door handle. Most hinges are face-mount on a wood door," he said. "A few people use a continuous hinge, or a butt hinge, which are going to be more secure. For instance, we have a 72" continuous hinge. That's what we call our piano hinge, or a continuous hinge, and that 72" hinge goes pretty much the whole length of the door on a standard shed wood door, which covers and hides the screws. The hinge pin is locked in so you can't pop the pin. You can't undo the screws. So a way to secure your buildings is by going with a hinge that can't be tampered with and can't be taken off while the door is closed.

Closing the Window of Opportunity for Theft

"As long as you build walls correctly, someone's not going to be able to ram it with their shoulder to break through a wall or knock it down. So the only other way people can get in is through windows and doors," Slack said. "A lot of people who are trying to secure their buildings just don't use windows at all. The only entry point then is the door. Then you go with the most secure door system. You go with the corrugated roll-up door."

Paul Holbrook, of Duvall's Portable Buildings (duvallsaffordableportablebuilding.com) in Clarksville, Arkansas, said
his company's standard doors are the 3' double barn doors,
which creates a 6'-wide opening to make easy access for storing
large items like riding mowers, ATVs, motorcycles, etc. But
customers who want more security, such as for a home office
shed, can upgrade to a heavier-duty house door with a ninelite window. Owners can then purchase whatever level door
lock they would like from their local hardware store, such
a deadbolt lock. In addition, Duvall's offers an upgrade to
a double-pane insulated house window, which is sturdier



A continuous hinge is much harder to remove than standard hinges.

than its standard single-pane storage shed window.

Slack pointed out that while one option for increasing window security would be to install small windows — small enough to prevent someone from entering through them — that creates a design that's not very visually appealing. A lot of people won't go with tiny windows because they would rather go with no real window at all and put in a faux window instead.

"Normally in a situation like that, what I suggest is to build a casement system and put fake windows in," Slack said. That provides the visual of windows although they're not actual functional windows for light or ventilation, but they are secure because people can't use them to enter. "If you want windows for light, you put transoms on your eaves so people can't reach them," he said.

By implementing some or all of these suggestions, shed owners can rest easier, knowing that their shed has improved security. GSCB



Shed Haulers Bash a Great Success

Large Turnout Reflects the Growth of the Shed Industry

BY SAM BYLER

he 2024 Shed Haulers Bash is a wrap. North Carolina proved to be a great place to host a Bash and was a huge success. But it all started with our great sponsors. They stepped up big and not only paid the bills but showed up and showed out! Much thanks to all of them, the list was long!!

The haulers came from near and far and more than 800 people made their way through. The bigger number was the amount of rigs that showed up. With 147 registered rigs, and dozens more in the parking lot, it was by far the best showing of rigs yet. Semis and pickups were equally well represented, even though the rise in semi rigs is steadily growing. As sheds get bigger, inventory goes further, we see the growth in rigs being used. The shed industry is constantly growing.

All the competitions were great this year! We added some new ones to see how they would do, and they went well. Everyone enjoyed competing and watching. The food, as always, was spectacular. Thanks to all who came and helped. And of course, there had to be a parade. It was great!

It was also good to see the number of people who showed up just to support the haulers. There were as many of those there as were haulers. The sponsors were great, helping with everything, even the judging. It was great to see all the comradery between everyone. For two days, everyone laid their differences aside and just hung out, competed, ate food, and had fun together. Imagine if we all did





that all the time.

This is the greatest Industry in the world. Let's continue to grow it, and nurture it. Competition is great. Collaboration is even better. We can all help each other!

Interesting to note, seems like every time we have a Bash, it gets sandwiched between rainy weather. This year was no different. Wednesday and Saturday were complete washouts. Thursday and Friday were great. Current plans are to have our next event in the great state of Texas in October 2025. Everything is bigger in Texas. Maybe even the Bash! Start planning now! For more information about the Bash, visit https://shedhaulersbash. com, GSCB

Carport

TRUE METAL SUPPLY

TRUEMETALSUPPLY.COM

SPECS:

SIZE: 21'8"x24'

METAL: True Metal Supply, Signature

Burnished Slate Tuff-Rib

COATINGS: WeatherXI Sherwin

Williams Coil Coatings

STEEL GABLE & **BAR-JOIST TRUSSES:**

Buffalo River Truss

POSTS: Old South Wood Preserving,

8'x8' treated post columns

FASTENERS:

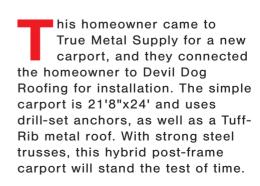
Atlas Bolt & Screw:

WoodUltimate Fasteners

Triangle Fastener:

Sturdi-Wall Drill-Set Anchors













Office Shed

THE SHED CENTER

HTTPS://THESHEDCENTER.COM

SPECS:

ROOF METAL: ProTech Steel

TRUSSES: The Shed Center

SIDING: LP SmartSide, with LP SmartSide trim

WINDOWS: Coeur D Alene Window

ALUMINUM SIGN: Signs.com





he Shed Center builds all the standard shed styles and specializes in custom builds as much as possible. A few years ago, manager Joe Gish decided to build a few small caboose sheds. Although many customers liked the looks, only a few sold. In essence, they were a successful failure, so last year, he drew up plans for a more actual size caboose to finish

out as an office and transport it around to home shows, fairs, and events as an attraction. They call it "Cubby" and it is 10'x30'. The bar/desk was made to simulate a locomotive. The interior walls are cedar slats (368) attached to painted plywood. In the corner of the living room is a Vermont Castings "Aspen" wood stove and Tenedos "California Gold" wall stone. It's fun to see the kids drag their parents into the caboose when the parents would probably have never given a shed display a second look.







Gothic Arch Greenhouse

FROMTREE2YOU

SPECS:

SIZES: 8'x12' and 8'x20'

SIDING OPTIONS: Dutch cove, board and batten, cedar shakes

STAIN: Semi-transparent or solid color with customer's choice of trim color

PLASTIC: Nanolux

HINGES/HARDWARE: Apple Outdoor Supply, purchased from a local business

SHAKES: Sourced locally from an old farmer's shingle shop in Brasher Falls, New York.

LUMBER: The owner has a cable skidder and Wood-Mizer sawmill, so he sources all lumber himself from a local woodlot.







ur Gothic arch greenhouses were originally built as a low-overhead item to allow us to keep building through the winter. Frames could be made without plastic and stored outside. After a conversation with a shed retailer in Vermont, we changed some things. and it really improved the look of the buildings. This combination of aesthetics and function helped us to quickly gain traction, selling more and more every year. I currently work with wholesalers along the East Cost and am always looking to expand sales.

SUBSCRIBE NOW!















Shield Wall Media brands are dedicated to serving the information needs of construction professionals.





SUBSCRIBE ONLINE: shieldwallmedia.com/subscribe or fill out & mail form below.

FRAMEBUILDING













FREE 3-YEAR SUBSCRIPTIONS!

■ Please check one or more boxes, sign & date: I wish to receive: Metal Roofing Garage, Shed & Carport Builder Metal Builder Frame Building News Rollforming Roofing Elements Signature (REQUIRED): Date:	2. Choose which title applies: President/Vice President Principle/Shareholder Sales Manager or Rep Foreman/Crew Manager	
Print Name: Company: Address: City/State/Zip:	I would like to receive my subscription:	☐ Engineer/Architect ☐ Other:
Phone or Email (REQUIRED): Check this box if you wish to receive the email newsletter associated with the magazine subscription(s) above.	Digitally SWM2024	☐ Manufacturer ☐ Engineer/Architect ☐ Other:

4. Ple

Please check all	of the types of bui	ilding or manufacturing you a	re involved with:	
☐ Post Frame	☐ Residential	☐ Metal Roofing	☐ Rollforming	
■ Metal Frame	Commercial	□ Trusses/Columns	☐ Trim & Flashings	
☐ Fabric	Equine	☐ Foundations	☐ Insulation/	
□ Agricultural	□ Roofing	☐ Gutters/Snow Retention	Moisture Control	



MAIL TO:

Shield Wall Media ATTN: Barb Prill PO Box 255, Iola, WI 54945

Grain Bin Gazebo

GMLS INDUSTRIES (GOLDEN GRAIN) CREATIVE BACKYARDS

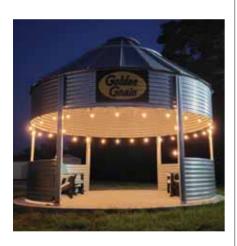
CREATIVEBACKYARDS.COM

SPECS:

SIZES: 9' to 45' dia.

STRUCTURE: Steel with fabricated steel posts positioned approximately every 9' around the perimeter

FOUNDATION: Concrete pad with 5/8" wedge anchors to anchor the posts







he grain bin gazebo is an emerging market and is a great way for clients to add a touch of country to a backyard. The gazebos offer a plethora of uses: backyard retreat, BBQ shack, Info booth, wedding venue, event centers, and more. They can be left entirely open around the bottom or have a ring installed around the bottom. An entire side can also be closed off if additional protection from the wind is needed. The Golden Grain kits are specifically designed to be used as gazebos. (Retrofitting a standard grain as a gazebo isn't recommended, as grain bins are designed to get their strength from using all the panels). They feature a bin panel with a trapezoidal design to provide superior strength to withstand higher winds.





DEALER MANAGEMENT SYSTEM A BETTER WAY TO MANAGE YOUR BUSINESS | Dashboard |

Retrievals

Marketing

Reporting

System Config

SCHEDULE A DEMO

(877) 315-5444 | dms@rtonational.com POWERED BY RTO NATIONAL

Garden Shed

BORKHOLDER BUILDINGS AND SUPPLY

BORKHOLDER.COM

SPECS:

BUILDER: H&D Quality Builders, Inc.

(hdqualitybuilders.com)

SIZE: 15'6"x32'x10'

ROOF PITCH: 6

DOOR: Plyco, series 92

FASTENERS: Atlas, 1-1/2"

FOUNDATION: Perma-Columns, 5"x6"

POSTS: Borkholder Buildings, 5"x6"

ROOF PANELS: McElrov Metals and

Sunsky, Max Rib II

TRUSSES: Borkholder Buildings

WALL PANELS:

McElroy Metals and Sunsky

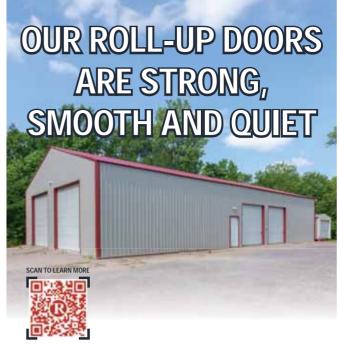
WINDOWS: Silverline



his garden shed was built for the homeowner for her to have a place to keep her plants for the winter and still get lots of sunlight. Illinois' long, cold winters make this shed a great solution for her location.









- **GREAT SPRINGS.**
- **EXCELLENT WIND RATINGS.**
- **a** EASY TO INSTALL.
- FAST LEAD TIMES.



PERFORMANCE • VALUE • SERVICE

Farmhouse Shed

BACKYARD AND BEYOND

SPECS:

ROOF TRUSSES: 2"x4", 16" on center

FLOOR JOISTS: 2"x4", 16" on center with 3/4" tongue-and-groove flooring

WALLS: 2"x4",16" on center with 7/16 LP board & batten siding with SilverTech barrier

OPTIONS: Two 2'x3' shed windows, two transoms windows, 72" double door, 1' eave overhang with ornamental brace

ROOF PITCH: 9/12

METAL: Laurel County Metals

DOORS: Backyard and Beyond

FASTENERS: IndFas Supply, ring shank 3" framing nails

ROOF PANELS:

Mac Metal, 29ga Type 1 metal

TRUSSES: Backyard and Beyond

VENTILATION: MIDCO, 8"x16" vents

WINDOWS: MIDCO, 2'x3' shed windows





e built this new-tous cottage design
for our customers
to enjoy modern aesthetics
without compromising space
and quality. "The Farmhouse"
will allow our customers to use
their shed in an HOA to match
the popular farmhouse home
build. We want to produce
portable outdoor solutions that
customers not only use but
also enjoy.



TELL 100,000 SUBSCRIBERS ABOUT YOUR **NEW PRODUCT**

If your company has

product for builders

email a new product

developed a new

or contractors.

announcement

contacts listed

below for possible

publication in our

business-to-business

to one of the

magazines.





NEW PRODUCTS 🛎









ick and the.

Anti-Vibration System: Helps b
duce tool vibration due to the le
ushion built into the hammer tu
ampeners added in the handle.
Lock-On/Lock-Off Button: Ke
ool running when locked on (h
mode only) and helps prevent a
activation of the tool trigger wh

Include a clear, high resolution image of the product (no logos or advertisements), along with a brief description of your product and the problems it solves.

Submission is not a guarantee of publication. We reserve the right to edit all submissions for content, length, and clarity.













Metal Roofing Magazine; Roofing Elements Magazine; Rollforming Magazine:

Karen Knapstein - karen@shieldwallmedia.com • 715-513-6767

Rural Builder; Frame Building News; Garage, Shed & Carport Builder:

Dan Brownell - dan@shieldwallmedia.com • 920-264-0787

Garage

EXPRESS BARNS

HTTPS://EXPRESSBARNS.COM

SPECS:

BUILDER:

Prism Builds (prismbuilds.com)

METAL: Midwest Metals

DOORS: Amarr, Lincoln 3000

INSULATION: NOFP, SolexLT

Reflective Insulation

POSTS: Midwest Columns LLC

ROOF PANELS: Midwest Metals

TRUSSES: Parker Truss

WALL PANELS: Midwest Metals

WINDOWS: Gerkin

ADDITIONAL DETAILS:

- · Cupola by Sheet Metal Designs
- Schlage Lock Set
- Entry Doors by Mid-Am Building Supply, Inc.
- · On Center LVLs by Blue Linx
- Cramer Engineering, LLC
- Marco Industries Closures
- Big Ass Fans







his structure embodies the adaptability of post-frame building, catering to a myriad of needs within its sturdy confines. It promises a space where hobbies flourish, possessions find shelter, and relaxation reigns supreme. Whether tinkering with tools, embarking on adventures, or unwinding in solitude, this post-frame building serves as a well-built backdrop for a well-lived life.



THE \$50 PRE-REGISTRATION **FEE FOR ADMISSION COVERS BOTH DAYS AS WELL AS** THE EDUCATIONAL SEMINARS.

Punch Your TicketS to our next EVENTs!



2024 **POST-FRAME** BUILDER SHOW

JUNE 19-20, 2024

Branson Convention Center, Branson, MO postframebuildershow.com

FROM THE **PUBLISHER OF** ROLLFORMING



2024 Rollforming Show

SEPTEMBER 18-19, 2024 DeVos Place, Grand Rapids, MI

constructionrollformingshow.com

FROM THE **PUBLISHER** OF GARAGE, SHED & CARPORT





JANUARY 15-16, 2025

Greenville Convention Center, Greenville, SC garageshedcarportshow.com

Shop

JUSTIN AND VAL WESTDYK

SPECS:

DOORS: Three RELIABILT steel primed prehung single front door insulating core

FASTENERS: Atlas

HSC1CC #10x1" wood screws, charcoal HSC15PW #10x1.5" wood screws, pure white HSC1GY #10x1" wood screws, light gray HSCDECK3 #8x3" exterior deck screw with square head

HSCPAN1 #10x1" pancake head wood screw

FOUNDATION: 6" concrete slab with 3' widex3' deep concrete-filled holes under each post.

POST BRACKETS: Best Buy Metals

INSULATION: Infinity Shield,

Double Bubble Insulation Foil, white

LIGHTS: Four 12" UFO disk lights

ROOF PANELS: Best Buy Metals, Tuff-Rib,

various lengths, 29ga

VENTILATION: Open ridge vent

WALL PANELS: Best Buy Metals, Tuff-Rib, various lengths, 29ga

WINDOWS: Two RELIABILT 150 Series new construction 35-1/2"x47-1/2"x3-1/4" jamb white vinyl low-e argon single hung windows

LUMBER & TRUSSES:

Best Buy Metal trusses

TRG30 30' METAL GABLE:

(4:12), 10' or 12' OC, 6"x6" posts

TRL12 12' METAL LEAN-TO TRUSS:

(1:12), 10' or 12' OC, 6"x6" posts







ustin and Val Westdvk built this shop in the winter of 2022-2023 with the help of some scaffolding on wheels and a jig they built on top to hold one side of the truss while they hoisted the other side. Val currently works out of the enclosed portion of the lean-to. The structure is 30'x60', 14' tall on the sides, and about 18' in the middle. with a 12' lean-to. It's the perfect space for their many hobbies.



If you're a builder or shed manufacturer, you can receive FREE NATIONAL EXPOSURE for your business (free PR!) by sending building details, a component list, and a brief description. The component list should identify manufacturers and models so we can give them proper credit, too!

The general description can include details about what the Beauty and Purpose in One customer wanted, special elements, any other features that make it noteworthy.

These editorial placements are absolutely free!

WHAT WE NEED:

- Component List
- Brief Description
- Three to five attractive high resolution images (at least one must be the entire building).

Submission is not a guarantee of publication. We reserve the right to edit content.

If you have any questions about the Project of the Month, contact the editor:

Dan Brownell • dan@shieldwallmedia.com • 920-264-0787

TO SUBMIT ONLINE: shieldwallmedia.com/submissions

Treehouse

TRACKROCK BUILDERS

FACEBOOK.COM/TRACKROCKBUILDERS

SPECS:

METAL: Best Buy Metals

FASTENERS: Atlas, Long Life #10x1.5" Wood Screws, Black

ROOF PANELS: Best Buy Metals, Galvalume Finish Tuff-Rib

TRUSSES: Best Buy Metals, Custom

lean-to trusses

WALL PANELS: Best Buy Metals,

Black Finish Tuff-Rib

ADDITIONAL DETAILS:

Standard and custom crafted trim 18" overhangs

POST SIZE: 6"x6"





his isn't your typical kid's treehouse! The numerous windows in this two-story post-frame luxury getaway in Murphy, North Carolina, feature a spectacular view of the surrounding forest and mountains. The structure blends into its surroundings, while the interior sports a glamorous design and all the amenities a treehouse resident could ever want, including a kitchen, bathroom with shower, master bedroom, den, spiral staircase, wood floors, and porch.













Pool House Shed

BLUNIER BUILDERS

BLUNIERBUILDERS.COM

SPECS:

SIZE: 960 sq. ft.

ROOF PITCH: 4:12

METAL: McElroy

DOORS: Raynor, insulated overhead

door, Aspen 138 9'x7'

AJ PATIO SLIDING DOOR: 6'x6'8"

WINDOW: 24"x32" AJ Harmony vinyl

framed double hung window

PORCH: 6'x32'x8' with 12" header

FASTENERS: SFS

FOUNDATION:

Blunier Builders, 24'x32'

INSULATION: Mansfield, Batt

POSTS: Blunier Builders, 2"x6"

ROOF PANELS: McElroy

ROOF PANELS: McElroy, 26ga

SPECIAL INTERIOR FEATURES:

Golf Simulator

TRUSSES: CIT

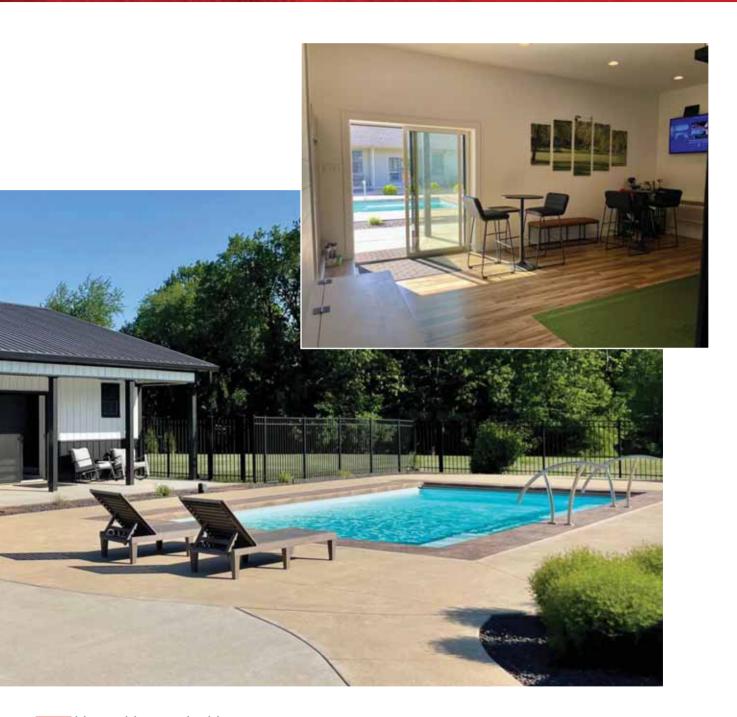
WINDOWS:

AJ Manufacturing, 5'x7' + 2'x2'8"

ROOF COLOR: Matte Black

SIDING COLOR: Regal White





his pool house shed in Washington, Illinois, features a porch, overhangs, insulated overhead door, patio sliding door, and indoor golf simulator.

Double Solar Carport

SOLAR CARPORTS DIRECT

SOLARCARPORTSDIRECT.COM

SPECS:

Two 45 solar panel, 27.9 KW carports

SOLAR INSTALLER: Advance Power Redding (apredding.net)

ROOF PITCH: 10 degrees

SOLAR PANELS: 90ea Mission 310W solar panels (missionsolar.com)

MICROINVERTER:

90ea Enphase IQ7plus microinverter (https://enphase.com)

SOLAR ATTACHMENTS:

S-5-SCD custom clamp (s-5.com)

FOUNDATION: Anchor bolts with rebar cage foundation



uring the pandemic, anesthesiologist Dr. Diane B. Gill opened her home to traveling medical personnel who needed a place to stay while treating patients suffering from COVID-19 in Chico, California, and the surrounding communities. The residence features two 45-panel, 27.9 KW residential double carports on site to supplement the power required to run the 4,896 sq. ft. home and its amenities. Solar Carports Direct, based in Cottonwood, California, installed the carport system using S-5! clamps to secure the solar panels to the carport structures. S-5! provided Solar Carports Direct with a unique, innovative custom mounting solution, specifically designed, engineered, and tested for their carport systems.







Woodworking Shop/Office

GRABER POST BUILDINGS

GRABERPOST.COM

SPECS:

ROOF: Graber Post Buildings, 29ga G-Rib, Copper

METAL: Graber Post Buildings, 29ga G-Rib, Copper

POSTS: Graber Post Buildings. 3-ply 2"x6" Nail-Lam

TRUSSES: Graber Post Buildings. 24' 4/12 Wood Truss

WALLS: Graber Post Buildings, 26ga. Board and Batten, Clay

WINDOWS: Pella 250 Series. 36"x48" Vinyl Double Hung

DOORS: Two 36" Plyco Fiberglass 9-Lite Door, Series 20 Therma-Tru Double Patio Inswing Door

FASTENERS: ST Fastening Systems

ADDITIONAL:

Overhead Door, C.H.I 2283 9'x8' Graber Post Buildings gutters and downspouts with LeafGuard Graber Post Buildings Copper Snowblock Retention



his 24'x24' structure is neatly tucked away on a property that sits right next to the waters of Painted Hills Lake near Martinsville, Indiana. The building serves as a woodworking shop/remote office. Mr. Meyers visited Graber Post Buildings in Montgomery, Indiana, with a vision of creating a building with a smaller footprint that will still allow him to complete the hobbies he enjoys as well provide an office to get out of the home on remote work days. He was able to that and more with this 1,128 sq. ft. building. He was also able to add this custom deck out the front to take in the views of the beautiful lake.









METAL ROOFING & SIDING PANELS, TRIMS & COMPONENTS, LAMINATED COLUMNS, ENGINEERED WOOD TRUSSES, C.H.I OVERHEAD DOORS, WINDOWS, ENTRY DOORS, COMPLETE PACKAGE DELIVERY, AND MUCH MORE!



Garage/Hobby Shop

STEEL STRUCTURES AMERICA

STEELSTRUCTURESAMERICA.COM

SPECS:

SIZE: 30'x40'x16'

ROOF PITCH: 6:12

METAL: RSP

WAINSCOT: RSP

OVERHEAD DOOR CANOPY:

Steel Structures America

DRIVE-THROUGH DOORS:

Hormann Modern Tech, 18'x4' black satin steel, 14'x10' black satin steel

MAN DOOR: CODEL

TRUSS: Timberline Truss

FASTENERS: CDA Builders Supplier, black bolts and hardware on timber

truss

CEDAR WRAP POSTS:

Steel Structures America

CUPOLA WITH WEATHERVANE:

MWI Components





his is a standard gable in Valleyford, Washington, done in stylish charcoal gray. This residential pole building features primed steel overhead doors drive-through with 18'x14' and 14'x10' garage doors, two gables, two eaves, weathered copper roof, with copper penny roof corners,



charcoal grey body with charcoal and weathered copper corners, 4' wainscot, 4' gable extension front and back, vented ridge, 10'x10' loft with stairs, porch over man door, two cedar-wrap posts, Perma-Columns, overhead door canopy front and back, 4"x4" timber truss front and back, black bolts and hardware on timber truss, 36" cupola with copper weathervane, 5'x5' porch cover, man door, and cedar wrap posts.

Become A Leading Voice In The Industry

Here's your opportunity for professional growth and development: Get involved in Shield Wall Media's construction magazines.

We're looking for a few new voices to write about the subjects that matter to our readers.

SWM specializes in serving its B2B audience with the information it needs to be successful.





If you have a talent for writing and would like to make a difference — and you'd like to establish yourself as a voice in the industry — we should talk!

If you can:

- Produce engaging, well-researched content tailored to our audiences
- Meet deadlines consistently while maintaining high standards of quality and originality
- Collaborate effectively with our team to develop ideas and refine content strategies

Contact us today at editorial@shieldwallmedia.com

Custom Garage

POLE BARNS DIRECT

HTTPS://POLEBARNSDIRECT.COM

SPECS:

SIZE: 38'x72'x14' with 10'-wide wraparound lean-to porch (18' on gable, 50' on eave)

DOORS: 9-lite man door; 12'x12' CHI overhead garage doors, model #5216 in mahogany; 9'9"x10' sliding door

POSTS: Richland Column 3-ply laminated posts

ROOFING: Premier Metal 29ga Legacy Panel, black

WALLS: Premier Metal 29ga Weather X. charcoal

TRUSSES: 7/12 attic trusses manufactured by Dutchcraft Truss & Component

INSULATION: Single bubble vapor barrier, interior wall and ceiling insulation

WINDOWS: Alside 3'x4' single-hung windows with grids, 3'x3' and 6'x2' fixed transom windows with grids

OTHER: 36" MWI glass cupolas with weathervanes, 30" grade guards, 3' stone wainscot by Rock Solid Cut Stone & Supply on front and under lean-to, Premier Metal ceiling and wall interior liner panel, cedar-wrapped posts and ceiling liner under lean-to

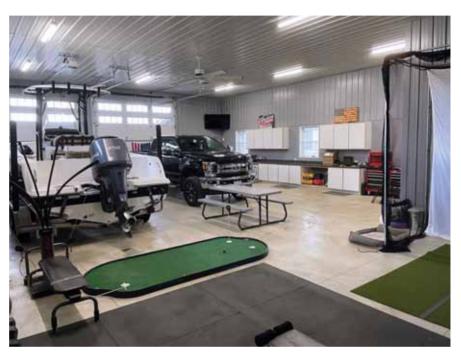


■his structure is a custom garage with workout area, as well as vehicle and boat storage. The attic space includes a game/recreation area, additional storage, and wrestling practice space.













BUILDING SHOWCASE

Storage Shed

RAM BUILDINGS

RAMBUILDINGS.COM

SPECS:

SIZE: 24'x40'x17' main section with 12'x40' enclosed lean-to and 12'x40' lean-to porch

ROOF PITCH: 4:12

COLUMNS AND TRUSSES:

Littfin Truss Manufacturing

ROOF PANELS: Metal Sales 29ga

Classic Rib

FASTENERS: SFS

SIDING PANELS:

LP SmartSide 12" Board & Batten

DOORS: AJ 7100 Series Service Door, Midland 2" ThermoGuard Steel Overlay overhead door, and MWI sliding door components

WINDOWS:

Thermo-tech Classic Series

CUPOLAS: MWI 24" cupolas

with weathervane





he owners of this building had a small older barn that needed to be replaced in the location of this new one. A lot of design decisions were made with the idea of having a classic barn style so as to not lose the feeling of the old barn on the property. Going with the vertical board and batten siding, cupolas, custom overlay door, and including a sliding door in the design were all selected to mimic the previous building while providing a beautiful, updated version. The 5'x5' window in the front gable of the building is a feature that allows ample light into the main section of the building.



BUILDING SHOWCASE

Garage/Workshop

REMUDA BUILDING

REMUDA.CA

SPECS:

SIZE: 26'x52'x20' Workshop and 37'x60'x16' Shop

ROOF DITCH: 12/12 over the workshop and 6/12 over breezeway and shop

METAL: Forma Steel

DOORS: OH - Equal doors, TX450 with black aluminum full-view poly panels - 14'x14', 10'x10', 8'x8'

FASTENERS: Forma Steel

FOUNDATION:

Perma-Column, 8400 Series

INSULATION: Johns Mansville, R28

POSTS: Hilliar Posts, 2"x8" 4-plv

ROOF PANELS:

Forma Steel, FC 26 29 ga

SPECIAL INTERIOR FEATURES:

Automatic roll doors on either side of breezeway, 4'x9'

TRUSSES: Structural truss. engineered wood

WALL PANELS:

Forma Steel, FC 36 29ga

WINDOWS: All Weather

ADDITIONAL DETAILS:

Fir gable details, 2"x8" Fir corbels, 4"x4" Shed dormer, fir beams, 8"x8"





his post-frame building comprises a two-bay garage linked by a breezeway, housing a lower-level art studio and hobby area, while the upper-level loft boasts offices and a gaming zone. Initially, the client approached Remuda with an old Quonset building that required demolition, expressing a desire for an upgraded space. Although uncertain about specifics, they knew they needed additional room for hobbies, contemplating either renovating their existing home or erecting new structures. Ultimately, the family collaborated with Remuda to construct three distinct buildings: a customized 4,900 sq. ft. garage and hobby workshop, a custom 1,440 sq. ft. barn, and a 252 sq. ft. shed.

BUILDING SHOWCASE

Storage Shed

SUPERIOR SHEDS LLC

MYSUPERIORSHEDS.COM

SPECS:

SIZE: 10'x12' Econo

ROOF PITCH: 6/12

METAL: Upstate Metal

DOORS: Janus, 6'x7' Roll up

SPECIAL INTERIOR FEATURES:

LP Prostruct floors Aluminum diamond plate door

threshold

TRUSSES: Superior Sheds LLC





e set out to create an economical building option that had the same quality as our other portable buildings, and we did it. We use the same floor systems that are in all of our buildings but were able to find ways to cut some costs to build at a lower price while still maintaining our quality.



BUSINESS CONNECTIONS **

















BUSINESS CONNECTIONS **

















BUSINESS CONNECTIONS **

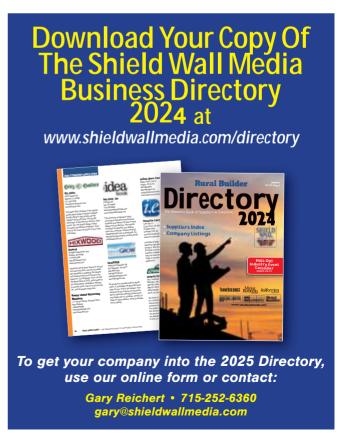




Check Out Our igital lagazine Websites

www.ruralbuildermagazine.com www.framebuildingnews.com www.readmetalroofing.com www.rollformingmagazine.com www.garageshedcarportbuilder.com www.roofingelementsmagazine.com





Whatever They Need

Apple Outdoor Supply is All About Delivering to Their Customers.

BY LINDA SCHMID

n 1997, William Gula and a small group of investors began a distributorship delivering fasteners to construction companies. They called it Apple Outdoor Supply.

As time went on, they noticed further opportunities in accessories for sheds.

Early Challenges

The immediate challenges that the company faced were finding the products prospective customers needed as well as sourcing manufacturers to make their patented products. Their earliest patents were offset hinges for sheds and chicken

coop windows that were needed when their shed-making customers dove into the chicken coop business.



With a focus on distribution and delivering what the customer needs, Apple doesn't like to pigeonhole themselves, Tom Waymouth, General Manager said. The result is they deal in components for a wide range of manufactured products. Today Apple Outdoor Supply's product lineup includes hardware and accessories for sheds, barns, and other wood structures, carports, and metal structures, along with outdoor furniture and playsets.

The company serves the whole United States from two branches, Pennsylvania and North Carolina. They have regional routes and drop shipping for destinations beyond the reach of their routes.

Product Lineup

The product lineup evolves organically; a customer tells them what they need, and they source or produce it. But they also go looking for the niches that aren't filled. If people can't seem to find the exact bolt they need, Apple will source it. When they can't find what a customer needs, Apple makes it. When the codes change in the industry, they develop new products to meet and exceed the new codes. In the last year they just released a new 6-lite door complete with Craftsman style core for sheds.

Constantly innovating, the team looks for better solutions for the industry. Re-



Tom Waymouth, General Manager

BUSINESS PROFILE



Mike Thomas, Warehouse Lead

search and development are outsourced, so the company can keep their focus on customers.

Recent Challenges

Not only must product lines evolve with the times, so too must processes. Waymouth said they just upgraded their 20-year-old computer system. Naturally, that takes some time to navigate between transitioning data, learning new software, and optimizing the system to maintain and enhance their service.

In House

Waymouth said that the company has a family culture, fostering behaviors that promote courtesy, kindness, helpfulness, and customer service. They are a family

of 31 people now, and Waymouth said they are proud of the team they have built over the years. He added that they have been fortunate to pick up some great people in the last year to fill positions in delivery, warehousing, and management...positions across the board.

Waymouth believes that success in finding the right people is in part because they are financially stable and able to offer good benefits, but it also has a lot to do with culture.

"We have had people leave, then return because they like the people and the work environment here," he said.

The team has worked on improving customer service, communications both internally and externally, and getting the right products to the customer when they



Brian Pitts, Purchasing Manager

need them. To this end, they have expanded delivery routes and they "touch" more people locally than ever before.

Lessons Learned

"I've learned to expect the unexpected," Waymouth said. "For example: COVID. That unexpected challenge turned the business world upside down. You had to be nimble and just do what you could."

If you expect the unexpected, contingency plans are in order. You can't plan for everything, but if you have some decent contingency plans in place, you may be able to adapt one for whatever challenge pops up.

Some of Waymouth's best advice for newcomers: "Learn, learn, learn. There are so many products in the industry, and your customers have a wealth of knowledge, which they will be happy to share if you ask them," he added.

Looking Ahead

Markets continue to evolve. Currently there are many changes in the steel structure industry, including new aesthetics, such as transoms, on tiny houses and barndos. There is a lot of opportunity, and the Apple team intends to do their part by innovating products, helping their customers grow, and in the process growing themselves," Waymouth said, "It is an exciting time to be part of the industry." GSCB



Reinventing Mid-Sized Constructions with Strength and Flexibility

BY SCOTT STEELE



The Best Buy Metals team begins the process of setting up their booth at the 2024 Garage, Shed & Carport Show in Knoxville.

Above: The steel trussses made the Best Buy Metals booth quick and easy to put together.

he world of mid-sized post frame construction projects, from multi-car garages to spacious workshops, is witnessing a surge in the use of angle iron steel trusses. These prefab steel marvels are changing the game for builders and contractors, offering a compelling alternative to traditional wooden beams. This article dives into the myriad advantages of steel trusses, highlighting their economic and structural perks that are winning over pros in the construction industry. Brian Tomlinson, with TMW Construction, said, "They make it a whole lot easier and cheaper than putting up regular wood trusses."

Unveiling the Power of Steel: Strength and Durability

At the heart of the steel truss revolution lies its unmatched strength. Compared to similar-sized wooden beams, steel trusses can handle significantly heavier loads. This means wider spans and more open floor plans, perfect for versatile buildings like workshops and garages. Steel trusses give builders the freedom to create expansive, column-free interiors, maximizing space usability.



The first post is set into a post bracket.



Steel trusses require fewer posts, trusses, and concrete, which reduces material and labor costs.



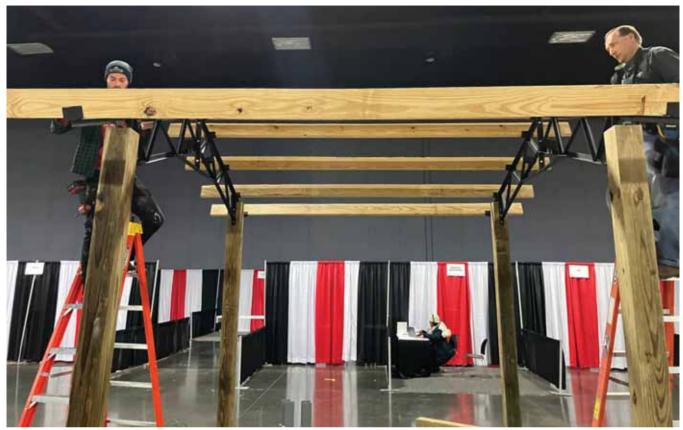
Steel trusses are immune to rot and insect damage that can shorten the lifespan of wood trusses.



Steel trusses are also much more resistant to warping, fire, and heat damage than wood trusses.

Embracing Open Floor Plans: Clear Span Capabilities

One standout feature of steel trusses is their ability to achieve clear spans effortlessly. Unlike wooden beams that require support posts at regular intervals, steel trusses eliminate this need. This results in spacious interiors devoid of obstructive columns, offering designers greater flexibility and efficient use of space. Picture a multi-car garage with room to spare or a workshop without pesky posts hindering movement. For example, angle iron steel trusses spanning 10 to 12', besides a more open layout, also mean that steel truss buildings install much quicker than lumber trussed buildings, since contractors are installing considerably fewer posts and fewer trusses, which decreases the labor



Steel trusses can span a much further distance than wood trusses, allowing for more usable, support-free space.

hours with their costs. Less labor hours on one project equals additional productivity time and, in return, more revenue.

Minimal Maintenance: A Long-Term Advantage

Steel trusses are inherently resistant to the elements. To boost this resilience against rust and corrosion, many quality trusses



Prefab steel trusses are manufactured to precise specifications, ensuring a smooth assembly process compared to wood trusses.

will have a coating to encapsulate the metal underneath. This translates to significantly reduced maintenance compared to wooden beams, which are prone to rot, warping, and insect damage. Builders can rely on steel truss structures to stand the test of time with minimal upkeep, slashing long-term costs and ensuring structural integrity.

Enhanced Fire Safety: A Crucial Consideration

Fire safety is paramount in any construction project, and angle iron steel trusses excel in this regard. They offer superior fire resistance compared to wood, able to withstand intense heat for prolonged periods. This extra time can be critical for evacuation in case of fire, making steel trusses an attractive choice for safety-conscious builders.

Dimensional Stability: Assuring Structural Integrity

Unlike wood, which can warp and crack over time, steel trusses maintain exceptional dimensional stability. They're less susceptible to bending or warping, ensuring the building stays sturdy and retains its shape for years to come. This stability is crucial for builders aiming to construct durable and reliable buildings. This obviously plays into the quality of the finished construction. Most homeowners expect to pay higher prices



Although a steel truss is more expensive than a wood truss, it can take the place of five or six wood trusses, which saves money.

for superior products, and because it's a niche market skill set, there will likely be less competition for projects. Considering that materials and labor will likely be reduced for the contractor, the quotes to homeowners can actually be more than traditional timber truss based construction. This combination makes steel trusses very attractive.

Sustainable Solutions: A Focus on the Future

The steel industry is making strides in sustainability, with many manufacturers using recycled steel content in their products. While steel trusses may have a higher upfront carbon footprint than wood, their longer lifespan and potential for future recycling contribute to a more sustainable building lifecycle.

Ease and Efficiency: Streamlining the Construction Process

Prefab steel trusses are manufactured to precise specifications, ensuring a smooth assembly process compared to traditional wooden beams. This results in reduced construction times and labor costs, allowing builders to finish projects faster and potentially boost profits. Owner/contractor Macon Hill of TrackRock Builders, LLC had this to say, "Steel trusses offer several advantages over timber trusses. They are easier to work with...lightweight and consistent properties...installation faster and more efficient...steel trusses provide greater strength and durability, ensuring a longer lifespan and reducing the need for maintenance. As someone who has been using steel trusses in my business for the past four years, I can confidently recom-

Resources

- · Best Buy Metals www.bestbuymetalroofing.com
- · American Pole Barns www.americanpolebarns.com



The Best Buy Metals booth nears completion after just a few hours. Steel trusses made this project practical for a temporary structure.

mend them for their reliability and overall performance." To put it another way, Andrew Milsaps with Lefevers Construction Company said, "Quick Install. Happy customer."

Beyond the Advantages: Addressing Considerations

While steel trusses offer compelling benefits, it's important to consider certain factors. As with any construction project, cost is very important, as well as any specialized equipment that may be needed for installation of trusses due to their weight. However, the long-term advantages often outweigh these considerations, making steel trusses a wise investment for midsized construction projects. Esther Libbey with Best Buy Metals (Knoxville, Tennesse location) said, "Most of my customers tell me that these steel truss buildings are actually less expensive than lumber trussed buildings. This is because even though each individual truss is more expensive than a wooden truss, they can span an area that would require five to six lumber trusses. Lumber trusses are usually installed at 2' centers, while angle iron steel trusses are strong enough to span 10' to 12'. With the decrease in truss quantity, fewer posts, fewer post bases, and less concrete to hold those posts are also needed, so the building is often less expensive."

Scott Steele is a digital marketing specialist at Best Buy Metals (bestbuymetalroof.com). For builders and contractors looking to harness the benefits of steel trusses, reputable suppliers like Best Buy Metals (bestbuymetalroofing.com) and American Pole Barns (americanpolebarns.com) offer a wide range of prefab options alongside metal roofing and siding. GSCB



For more titles, check out Shield Wall Media online: www.shieldwallmedia.com

GET MORE INFORMATION ABOUT PRODUCTS & SERVICES SEEN IN THIS ISSUE. HERE'S HOW:

If you are looking for more information from companies featured in this issue, fill out this form.

Mail the completed form to us, and we will have those companies get in touch with you. There's no need to fill out multiple forms; we'll do the legwork for you.

Name (please print)		
Signature (required)		CHECK WHICH TITLE APPLIES TO YOU:
Company		☐ President☐ Owner
Address		□ Partner
CityState	_Zip	☐ General Manager ☐ Sales Manager/Rep ☐ Engineer/Architect
Telephone ()		☐ Vice President
E-mail	_Date	☐ Foreman ☐ Installer
Please check one or more boxes to subscribe FREE/Re Garage, Shed & Carport Builder Magazine Please Ruilder Reliferming Magazine Pleasing Flaments Magazine	☐ Metal Roofing Magazine	Other PLEASE CHECK THE PRIMARY
□ Rural Builder □ Rollforming Magazine □ Roofing Elements Magazine □ Metal Builder I would like to receive my subscription: □ By Mail □ Digitally		CATEGORY THAT DESCRIBES YOUR BUSINESS:
☐ Check this box if you wish to receive our Construction Express enewsletter and offers from our partners. Email address is required to receive enewsletter.		☐ Builder, Dealer, Remodeler or Installer ☐ Roofing Contractor
CONTACT NAME & EMAIL (OR) NAME & PHONE NUMBER ARE REQUIRED. WITHOUT THIS INFORMATION WE WILL NOT PROCESS THE REQUEST.		 □ Metal Roofing Contractor □ Building Material Dealer/Distributor □ General Contractor/Remodeler □ Manufacturer/Rep of Manufacturer
SELECT A MAXIMUM OF 5 COMPANIES TO REQUEST INFORMATION FROM:		☐ Architect/Specifier ☐ Construction Consultant/Engineer ☐ Building Owner/Developer ☐ Other (Please Specify)
Company Name:	PAGE:	
Company Name:	PAGE:	ENGAGED IN THE
Company Name:	PAGE:	FOLLOWING APPLICATIONS: Gutters/Accessories
Company Name:	PAGE:	□ Institutional □ Residential
Company Name:	PAGE:	☐ Agricultural☐ Commercial☐
I understand that by providing the above information I hereby consent to receive communication regarding my subscription via US Mail, telephone, and e-mail sent by Garage, Shed & Carport Builder Magazine.	GSCB APR/MAY 2024	☐ Industrial



Residential Gross Sales and **Profitability Predicted to** Increase

le are currently wrapping up the CSI Annual & Market Report. We are running a little behind; new projects always do, but look for the report to land, free of charge, in your mail box late May or early June.

2024 is looking to be a good year. Single family residential and multi-family residential both predict gross sales going up. Single family is most applicable and, in that group, 42% predict an increase in gross sales over 2023.

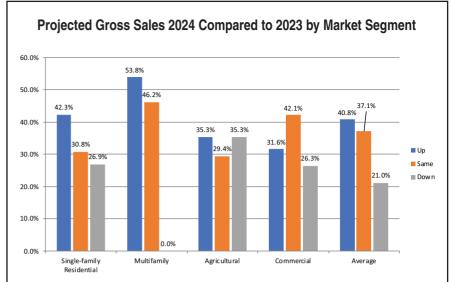
The projections for profitability mirror the projections for gross sales, with 40.7% predicting increased profitability.

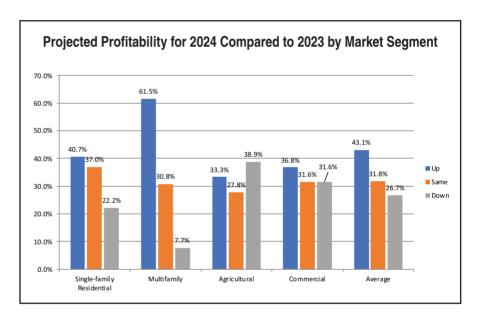
In context, this continued increase in profitability shows an ongoing strong market. The positive outlook is following a strong year in 2023 and is encouraging in the face of ongoing inflation and increasing interest rates.

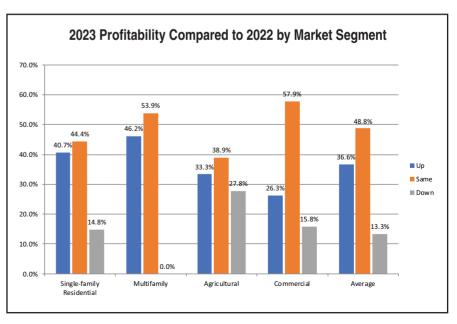
Look for a more detailed look in the CSI — Annual and Market Report mailing to you in Q2. GSCB

If you like the CSI columns or find the information useful, help us help vou. Shield Wall media sends a State of the Industry Survey in fall and a mid-year State of the Industry Survey in Spring.

Please complete the survey and share it with your colleagues. A larger survey sample generates more reliable information.









MARRIAGE ISN'T ALWAYS ABOUT COMPROMISE



WITH ASTA'S WIDE VARIETY OF OPTIONS, YOU CAN BOTH GET WHAT YOU WANT.

Variety is the spice of life, and with **ASTA America's** extensive selection of models, sizes, and paint color options, you and your spouse can get the doors you want without settling. Our versatile and durable sheet doors come included with spiral torque tubes, tension holding devices, and adjustment available in the bracket systems. They're a quick and easy install, whether you do it yourself or have one of our skilled dealers do it for you.

ASTA America is a win-win. See, marriage is easy.



