**PRODUCT PROFILES** SUPPLIES & SOLUTIONS FOR BUILDERS





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### ♠ PUBLISHER'S NOTE ♠

### It's Time To Act

Dear Readers and Advertisers,

In light of the current political events, here and abroad, I am asking for your help.

I am unwilling to see friends and family at risk and remain silent and passive. We need to do what we can to prepare and force our government to prepare for conflict.

We are potentially on the verge of war with another superpower. War would obviously be catastrophic for most of the domestic residential, commercial and agricultural construction industry.

War would obviously be catastrophic. If the conflict remains confined the uncertainty combined with increasing energy prices and general inflation creates a nearperfect storm that would be disastrous for our industry.

There are several things our government needs to do immediately: One of the

foremost is to reinstate exploration and drilling on federal land. Petroleum products are critical for a war effort and take time to process to a usable form. It would also undermine our opponents' cash flow and ability to continue its aggressions.

We also need to stop allocating funding to frivolous programs. Our spending-to-GDP ratio is comparable to that during World War II. With this level of debt, we cannot afford to fight a war. We can resume these programs after the conflict. In the concept of guns and butter, it is unfortunately time for guns.

I am not advocating war. Weakness and appeasement have never prevented violence. Consider this quote: "A man unskilled in violence can no more claim to be a pacifist than a eunuch can claim celibacy." We need to be prepared and current policy does not have that result.

During the pandemic we provided a resource to contact your representatives and send pre-written letters. We are in the process of relaunching a similar initiative.

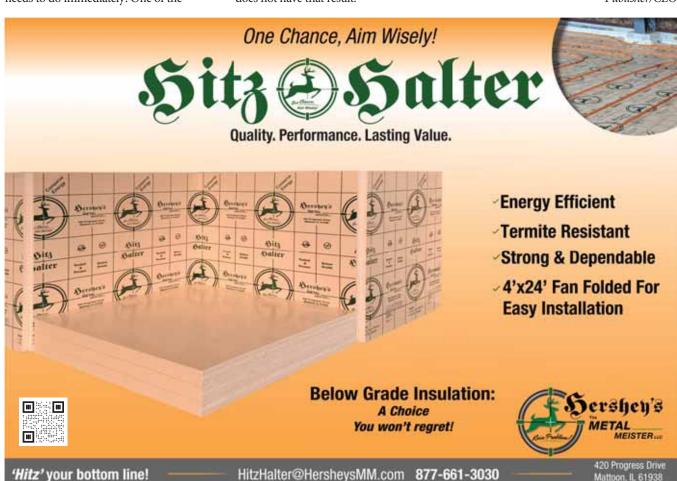
Please do everything in your power to persuade the administration to take the steps necessary to prepare, including opening energy production and reallocation of unspent money from the stimulus programs to our military.

The only thing worse than war is fighting a war you are not prepared to fight.

Speaking out now is not only what is best for our industry, it is the morally right thing to do. Please contact your representatives and become active in any way you can.

Thank you for your support and may God bless those placed in harm's way.

> — Gary Reichert Publisher/CEO





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### On The Cover:

LP trim and SmartSide siding installed on garden shed.
PHOTO COURTESY OF LP BUILDING PRODUCTS.



### **Managing Editor**

Karen Knapstein karen@shieldwallmedia.com 715-513-6767

### **Editors**

Linda Schmid, Anthony Brass

### Circulation/Subscriptions

Barb Prill barb@shieldwallmedia.com 920-471-4846

### Digital Product and Data Engineer

For help with online Classified Ads & the Business Directory contact: Steve Duberstein: steve@shieldwallmedia.com

### **Publisher**

Gary Reichert gary@shieldwallmedia.com 715-252-6360

### **Director of Sales**

Missy Beyer missy@shieldwallmedia.com 920-216-3007

### Executive/Advertising Assistant

Kathy Budsberg kathy@shieldwallmedia.com

### **Sales Assistant**

Kathy Welk kathyw@shieldwallmedia.com

### **Editorial Assistant**

Nikki June

### **Graphic Designers**

Tom Nelsen, Kevin Ulrich

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### Nebraska-based Chief Buildings Opening a New Manufacturing Plant in South Carolina

Chief Buildings, a premier metal building system manufacturer, has announced the purchase of a new manufacturing plant in Lancaster, South Carolina. Expanding their manufacturing footprint in the Southeast will increase Chief's level of service to their Authorized Builder network with added capacity and increased resources.

In addition to the existing manufacturing plants in Grand Island, Nebraska, and Rensselaer, Indiana, this new location will add around 100 people over the next few years and allow Chief Buildings to increase manufacturing capacity, helping to meet or exceed customers' expectations. The newly purchased manufacturing plant will be equipped with the latest

state-of-the-art manufacturing equipment that provides the highest quality and safety standards.

### **About Chief Buildings**

Founded in 1966, Chief Buildings is a nationwide metal building manufacturer. With offices and manufacturing facilities in Nebraska, Iowa, Alabama, Indiana, and South Carolina, production capacity and customer service allow Chief Buildings to be a leader in low-rise, non-residential metal building systems. Metal building systems are custom-engineered steel solutions that optimize and integrate steel framing, roofing and walls. Chief's metal buildings are shipped to all 50 states and are sold through a network of authorized builders across the country. Chief is able to design and manufacture anything from large complex facilities to small warehouses across the nation.

### AkzoNobel Renews Portfolio of Products and Services

AkzoNobel has renewed its portfolio of products and services to bring more to its customers. Its new campaign, Discover More Behind One Door, highlights how those who partner with AkzoNobel get "more" — more product customization, more support, more performance. Discover More Behind One Door also highlights the refinement of the POLYDURE® coating system for versatility in field quality and performance as well as the company's commitment to providing excellent customer service.

AkzoNobel's steel door coatings give flexibility and diversity to a range of applications including rolling steel doors, commercial and residential entry doors, residential garage doors and commercial track doors. Each steel door project is unique, so coatings options are tailored for the rigors of every steel door application. The new portfolio includes:

- POLYDURE® N D2000: hybrid coating optimized for scratch and abrasion resistance with built-in flexibility.
- POLYDURE\* N D2020: maximum flexible coating flexible coating improves production throughput.
- POLYDURE® N D2030: tough and rigid coating – maximum scratch, abrasion and wear resistance that stays looking newer for longer.

Each POLYDURE option comes in a





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- · Steel buildings

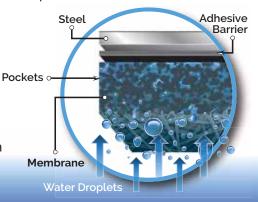
- · Self-storage
- Workshops/unattached garages
- · Carports, truck ports & RV storage
- Open-walled structures

### Better Science Equals Drier Buildings

When condensation occurs, moisture gets stored in the specially designed pockets of the DripStop membrane.

- · Helps fight corrosion
- Saves money
- · Easy to clean

- Stops bird nesting
- · Durable, rip & tear resistant
- · Cuts down on time of construction



Ask for it from your preferred steel panel supplier



### **♠ NEWS ♠**



### Morton Buildings Breaks Ground on New Manufacturing Facility in Pocatello, Idaho

Morton Buildings, an industry leader in post-frame manufacturing and construction, broke ground Tuesday, Dec. 14, on a new manufacturing facility in Pocatello. The 67,428 square-foot plant is expected to begin operations in the third quarter of 2022.

The new facility is part of Illinois-based Morton's geographic expansion strategy and will support customer needs served over the past 10 years by the company's surrounding construction centers in Idaho Falls and Boise, Idaho; Bozeman, Montana; Sheridan, Wyoming; and Montrose, Colorado. It will join seven other Morton production facilities throughout the country.

Sean Cain, Morton Buildings president said, "Its central location and proximity to the Pocatello Regional Airport makes this a great base to efficiently serve the area and expand beyond."

The plant includes space for manufacturing, cold storage and office space. Morton expects to hire 20 to 30 employees initially and expand employment to meet growth needs. Because Morton Buildings is 100 percent employee-owned, growth is an important component in increasing the retirement savings and broadening the career development opportunities for the company's employee owners.

broad range of color, gloss, print and texture options in proven trouble-free coating application and a smooth film.

AkzoNobel offers trusted partnerships built on a strong reputation of supplying quality coatings to the steel door market and is the only company to offer a warranty on commercial and residential entry doors. The entire portfolio of steel door products is backed by this warranty so customers can be assured of the quality and finish.

### Simpson Strong-Tie Publishes DCA-6 Tech Bulletin

Simpson Strong-Tie, a leader in engineered structural connectors and building solutions, has announced the publication of its newest tech bulletin, Connection Solutions to Meet the DCA 6 Prescriptive Residential Wood Deck Construction Guide, assembled as an ata-glance manual to explain and provide Simpson Strong-Tie solutions for the popular DCA 6 construction guide published by the American Wood Council.

With lumber prices decreasing from recent highs, homeowners and deck contractors are set to resume thousands of deck projects that had been on pause due to cost and availability of materials across 2020 and the beginning of 2021.

The newly created DCA 6 solutions guide is designed to provide guidance for designing and building single-level residential wood decks based on provisions for the 2015 International Residential Code® (IRC®) pertaining to single-level residential wood deck construction.

Available on the Simpson Strong-Tie website [https://www.strongtie.com/], the Connection Solutions to Meet the DCA 6 Prescriptive Residential Wood Deck Construction Guide tech bulletin is designed as a comprehensive, quick-reference resource for code officials, deck builders, lumberyards, and DIY enthusiasts and includes detailed information, tips, and techniques for using Simpson Strong-Tie fastener, anchor,

ledger board, and connector solutions for building decks to the DCA 6 guide.

# Sherwin-Williams Signs Agreement to Expand Manufacturing and Distribution

The Sherwin-Williams Company has announced that it signed an agreement with the state of North Carolina, Iredell County, and the city of Statesville to significantly expand its architectural paint and coatings manufacturing capacity and establish a larger distribution facility in Statesville, North Carolina. Sherwin-Williams plans to invest a minimum of \$300 million in the project and add more than 180 full-time jobs at the site over the next three years, which would essentially double the existing workforce.

The project will include a 36,000-sq.-ft. extension of its existing 200,000-sq.-ft. manufacturing facility, the addition of four new rail spurs, as well as the construction of a new 800,000-sq.-ft. distribution and fleet transportation center, which has another 200,000 sq. ft. available for future expansion.

Together, the facility upgrades will add millions of gallons of annual manufacturing capacity and sizable pallet storage capacity to support the company in meeting increasing demand for its architectural paint and coatings products.

"Sherwin-Williams has long been a top employer in North Carolina. There are currently more than 2,400 full-time Sherwin-Williams employees working in the state, and today's announcement ensures a substantial number of jobs will be added over the next three years," said North Carolina Governor Roy Cooper. "Because of this continued partnership, the state was pleased to provide the necessary financial incentives to support the Company's decision to grow its footprint in Statesville for years to come."

Construction is expected to start by the third quarter of this year, with all work slated to be completed by the end of 2024. The manufacturing facility will



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We also offer a wide variety of sundries, including touch-up kits, wire-cage roller frames and covers, chip brushes, boxes of plastic, masking tape, TOP GUN® caulks and GRACO® spray rigs.

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continue to operate for the duration of the project.

### SPAX® Receives DrJ Engineering Technical Evaluation Report 2010-02 for Construction Screws

Altenloh, Brinck & Co. US, Inc (ABC US) received a new technical evaluation report (DrJ Engineering's TER 2010-02, https://bit.ly/3JPRkqc) for SPAX® Construction Screw Properties.

For this DrJ Engineering technical report, SPAX® Construction Screws were tested and evaluated to determine their structural resistance properties, which are used to develop reference design values for allowable stress design. The following properties were evaluated: bending yield, tensile strength, shear strength head pull-through, withdrawal strength, lateral resistance and corrosion resistance.

SPAX® Construction Screw types covered in this TER include:

### **Carbon Steel Fastener Types**

- #6, #8, #10, #14 Unidrive Flat Head zinc and yellow zinc coating
- #8, #9, #10, #14 T-STAR plus Flat Head - zinc and yellow zinc coating
- #8 Cross Recess Wafer Head zinc coating
- #8, #10 T-STAR plus Wafer Head vellow zinc coating
- #6, #8, #10 Unidrive Pan Head zinc coating
- #6, #8 T-STAR plus MDF & Hardwood Trim head zinc coating

### **Stainless Steel Fastener Types**

- #9, #10 T-STAR plus Flat Head stainless steel
- #8, #10 T-STAR plus POWERDECK Trim Head - stainless steel.

### Construction Safety Week Announces 2022 Dates, Theme

An annual industry education and awareness event is set for May 2-6, 2022. It was originally formed in 2014. This year's theme is "Connected. Supported. Safe."

The new theme reflects the enduring

connection workers and leaders have to each other across the industry. Being connected builds strength, because it means individual workers are not alone in building a stronger, safer industry and creating a safe, supportive environment for everyone.

Safety Week once again includes a focus on mental health issues among workers. Issues like substance abuse or depression can cause even the best worker to put others at risk. And less noticeable things like prolonged stress, anxiety, financial concerns, or tension with a family member can cause workers to lose focus.

Construction Safety Week leaders encourage all construction companies to participate in this important industry initiative. Firms can visit ConstructionSafetyWeek.com for free planning resources, and materials are translated into Spanish and French.

The Associated General Contractors of America (AGC) is a signature sponsor of Construction Safety Week for a third year.

Due to ongoing COVID-19 concerns, Safety Week will not hold a large-scale event, instead hold a variety of smaller events to promote construction industry safety.

### Wolverine Inspires High School Students to Explore Skilled Trades

At a time when high school students across the country are making decisions about their future, Wolverine, the boot and clothing brand, is focused on driving awareness around the untapped opportunity of skilled trade careers, and inspiring young people to learn more about the skilled trades as a path.

In partnership with unCommon Construction — a nonprofit organization that works with high school apprentices to build houses and gain technical, professional and personal skills — Wolverine is launching a special-edition collaboration collection to benefit high school



students interested in pursuing careers in the skilled trades. The initiative is part of Wolverine's Project Bootstrap program, which has celebrated and supported those choosing to pursue a path in the skilled trades through a variety of efforts including scholarships and educational awareness initiatives since 2014.

As the skills gap continues to grow, the demand for trades workers has never been greater. According to the U.S. Bureau of Labor Statistics, marketplace demand for skilled trades will continue growing through 2030, resulting in nearly 400,000 new jobs. However, according to a new Wolverine survey, the pipeline of new trades professionals doesn't align with the demand.

Discerned from the survey:

- While almost three-quarters (72%) of current high school students believe it's important to consider alternative options to a traditional 4-year college, just 30% of students have considered vocational/trade schools.
- More than half (51%) say "I don't know enough about it" as their reason for not considering enrolling.
- At the same time, four in five (79%) students said they believe vocational skills should be taught in high schools, indicating interest in learning more about the skills needed for careers in the trades.

As part of this initiative, the unCommon Construction apprentices collaborated with the bootmaker to develop a new unCommon Construction boot, designed after months spent wearing boots on the job, learning practical trade skills and building houses in New Orleans. GSCB



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Freight is prepaid on orders of 2 pallets or more.

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00020 - Contractors Choice - \$20.39/Roll

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### ♠ NEW PRODUCTS ♠



### LP NovaCore™ Thermal **Insulated Sheathing**

LP NovaCore™ Thermal Insulated Sheathing is dual-layered and designed to protect structures against heat loss and gain. Structural OSB and XPS foam are bonded together to create an insulated wall panel that is easy to install and can be handled, cut and drilled the same as OSB or plywood, delivering an R-Value of 5 per inch of thickness. Provided that all panel edges are properly supported, NovaCore can be installed in vertical or horizontal orientations.

www.lpcorp.com



### SwiftGuard™ Roof Underlayment

Westlake Royal Building Products™ has introduced SwiftGuard™, a synthetic roofing underlayment for steel, tile, shingle and shake roofing. The new roofing solution is easily installed and leverages a patented nail gasketing technology to provide durable all-season weather protection.

SwiftGuard is ideal for use in steep slope roofing installations. The underlayment benefits from an innovative, patented nail gasketing technology, which helps ensure steel, tile, shake and shingle roofing systems are better able to withstand the elements in all climates and seasons. Because of this technology, along with the product's UV and thermal stability, SwiftGuard may be left uncovered and exposed to the elements for up to six months, or 180 days, without degradation.

The underlayment boasts a high-grip backing and a non-woven thermally embossed fiber face for increased deck grab and superior walkability. The product is available in 10-square (1,000-foot) rolls weighing just 35.5 pounds each, providing lightweight ease in transporting, loading, installation and storing. Clearly identifiable lay lines and fastening markers also enable swift and easy installation.

SwiftGuard meets the physical properties of ASTM D226 Types I and II and is compliant to AC188 and ASTM D1970, Section 7.9.

WestlakeRoyalBuildingProducts.com



### **Condensation Prevention: Aqua Defender**

Introducing Aqua Defender, a condensation solution for agricultural metal roofing and siding. Aqua Defender is a self-laminating felt applied during manufacturing to the underside of each metal panel.

Pole barns are increasingly popular as outbuildings, hobby farms, storage units and garages. While they offer versatility and cost savings, their single-skin metal roofing accumulates condensation as temperatures change.

Aqua Defender creates a lasting barrier between metal roofing and condensation. It not only absorbs moisture and prevents rust, but it also keeps your buildings dry and your livestock, equipment and property free from damage.

Aqua Defender is a synthetic fleece with pressure-sensitive adhesive and

easy-release vinyl backer. It absorbs water quickly and prevents moisture from collecting on the underside of the roof.

Aqua Defender was developed specifically for smooth application. RoofAquaGuard offers a purpose-built applicator with an adjustable feed system to maintain tension, a removable loading shaft and casters for easy relocation and positioning. Aqua Defender is also compatible with leading third-party applicators. It is available in rolls measuring 39.25" by 1968'6", each weighing 256 lbs. and covering 6,439 square feet.

roofaquaguard.com/products/aquadefender



### Goggle/Face Shield Combo

Foul, nasty, or painful debris. Spark. Liquid sprayback. All can slow the most seasoned employee and, worse, bring the threat of occupational injury. So, what protection do workers want on their face when the situation hits the fan? The answer is Brass Knuckle® Vader Combo. the goggle and face shield in one, with industry-leading BK-Anti-Fog for the best visibility. Its integrated face shield offers 180-degree peripheral vision and face coverage. Ultra-soft conditioned rubber forms a splash barrier. Because the face shield isn't attached to a hard hat, the shield goes wherever the wearer's head goes.

The ANSI-rated, military-style splash goggle also includes a durable anti-scratch treatment and is D3 rated for droplet and splash protection. The built-in venting system helps reduce the potential for moisture buildup, helping to maintain clear vision.

www.brassknuckleprotection.com

**GSCB** 

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Trim

Gives sheds the look of true craftsmanship in both cedar texture and smooth finishes with SilverTech®

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LP Outdoor Building Solutions

# The Finishing Touch

### Trim Installation Tips & Tricks

BY LP SMARTSIDE

ith the rise of alternative use sheds. detail and design take center stage as homeowners opt for outdoor structures that complement their homes and add both beauty and function. Sheds aren't just about storage anymore and that means shed builders must think about how to set their work apart.

Using trim in unique ways can boost

the design features of a shed. It may seem like a smaller detail, but trim can be the finishing touch that gets noticed first. Let's check out tips and tricks for shed trim and how you can choose products that make this design accent stand out.

### The Basics: Installation

As beautiful as the trim you select may be, if it's not installed correctly it won't serve the final product well—or last for

years to come. Don't forget these crucial installation steps when you're adding trim to your shed:

- Seal all exposed cuts and edges.
- Leave a minimum 6-inch clearance between trim and finished grade. This is especially crucial for sheds built on or near grass and other landscaping materials.
- Trim can be installed over other materials, such as siding, or fastened directly to structural members up to 24 inches on center.
- Do not install trim in direct contact with masonry, concrete, brick, stone, stucco or mortar.

### Jump on a Trend: The Board & Batten Style

Board and batten style siding is a major trend when it comes to homes, and many builders are seeing their customers want to re-create it on their sheds. Trim can be used as battens for this look, making it easy to use panel siding alongside a variety of trim widths for a completely customizable exterior.

Be sure to follow the installation instructions specific to the board and batten style for trim.

Beyond board and batten, trim can also be used to create custom designs over siding to create a barn-style appearance or simply to outline key features of

# the shed, such as the doors and windows.

### **Bring Color to the Mix**

With the LP® SmartSide® ExpertFinish® Trim collection, you can bring your shed



As beautiful as the trim you select may be, if it's not installed correctly, it won't last or serve as intended. PHOTO COURTESY OF LP BUILDING PRODUCTS.

### FINISHING BASICS

designs to life and give your customers even more options to fit their styles. Trim is available in a variety of prefinished colors, including neutrals such as Snowscape White and Desert Stone, earth tones like Marshland Moss and Terra Brown, and even bold statement colors (Abyss Black, Rapids Blue and Redwood Red).

One popular look is the modern farmhouse style, which can be achieved by combining Snowscape White siding with Abyss Black trim. Another option for clients interested in earth tones can be pairing Snowscape White trim with Marshland Moss siding.

No matter the look your customers

want, you can use LP SmartSide Expert-Finish trim to meet most needs and bring design flair to the project. It's also useful for matching a shed to an existing home for continuity and a cohesive look. LP SmartSide trim is also available primed, ready to be painted any color you choose.

### **Build for Longer-Lasting Durability**

Manufactured with the LP® Smart-Guard® Process for advanced durability. LP® SmartSide® Trim is a product you can rely on both to look great and stand up to the elements. It's available in two finishes—cedar texture and smooth finish and in a variety of widths. LP SmartSide

trim can also be installed with standard woodworking tools, helping to make your builds more efficient.

Combined with color options, the possibilities for design are endless-and you won't have to sacrifice durability to give your clients the look they want.

### Take Your Shed Designs to the Next Level

With options in finish, color, width and more, trim allows you to design with your customers' preferences in mind. LP SmartSide trim, in particular, combines beauty and durability, helping you ensure your work lasts while looking great.

**GSCB** 

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### **Onduline North America**







SPECS: Storage Shed SIZE: 15' x 12'

**ROOF PITCH:** 5 5/8:12

FASTENERS: Deckmate, Ondura

ROOF PANELS: Ondura Premium Panels (red)
WALL PANELS: T-111 Panels, TUFTEX
VENTILATION: Ondura Closure Strips

SPECIAL INTERIOR FEATURE: TUFTEX PolyCarb

translucent wall

This shed was built to replace a deteriorating shed with a new, larger design with a roof that matched the other structures on the property. The translucent panels allow a lot of natural light into the shed.

www.us.onduline.com/pro



### **Onduline North America**





**SPECS:** Greenhouse

**SIZE:** 8' x 12'

**DOORS:** TUFTEX Multiwall

6mm panels

**FASTENERS:** TUFTEX Galvanized 2" fasteners **ROOF & WALL PANELS:** 

TUFTEX Multiwall 6mm

panels

This greenhouse was built to grow and keep seasonal plants and vegetables in North Carolina.

www.us.onduline.com/pro



### **Hixwood Metal LLC**



SPECS: Garage/Workshop

**BUILDER: Witmer Builders & Hixwood Metal LLC** 

SIZE: 30' x 48' x 12' ROOF PITCH: 4/12

DOORS: CHI Overhead Doors, Model 3216, Clay FASTENERS: East Coast Fasteners / Plyco Corp.

INSULATION: Owens-Corning R-21 batts ROOF PANELS: Hixwood Super-Rib 100

**VENTILATION: MWI Components cupolas and MWI** 

Components Center Vent Soffit

WALL PANELS: Hixwood Super-Rib 60

WINDOWS: Silverline Windows

**SPECIAL INTERIOR FEATURES:** Hixwood White Liner

Panel



www.hixwood.com







### **Carport Central**



SPECS: Raised Center Barn SIZE: 54' x 56' x 12'9" ROOF STYLE: Vertical FRAME: 14-ga. steel

**CERTIFIED:** 140-30 Certified

The center building in this drop-down barn shelter is 30' wide x 56' long, with a sidewall height of 12'. The two adjacent included in both front and back, and one side is completely enclosed for added wind and weather protection for parked vehicles and other stored equipment. The closed side features a 10' x 8' frame out for easy access.

This particular building covers over 3000 sq. ft.; the owner has parked a horse trailer, two tractors and an ATV underneath, along with hay bales and other equipment – with room to spare.

www.carportcentral.com



### **Outdoor Options**



SPECS: Garden Shed **SIZE:** 12' x 24' **ROOF PITCH: 6/12** 

ROOF: Overholt Metal Sales, 29-ga. steel, 5 rib, Black

WALLS: LP SmartSiding, painted Buckskin WINDOWS: MIDCO 2' x 3' double windows

DOOR: MIDCO 36" 9-Lite Door

ADDITIONAL FEATURES: 1 transom dormer, wood slats on windows, 3/4" tongue and groove plywood, and 2" x 6" pressure-treated 16" OC subfloor

Outdoor Options designed this shed to offer a place of storage or retreat. This 12' x 24' garden shed's transom dormer and clean Buckskin color gives an elegant presence that will make it stylish. Outdoor Options is dedicated to combining superior quality storage solutions and designs with a commitment to excellence.

www.outdooroptions.com



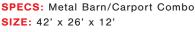






### **Carport Central**





ROOF STYLE: Vertical FRAME: 12-ga. steel

CERTIFIED: 140-35 Certified
ROLLUP DOORS: ASTA America
WALK DOOR: Blevins, Inc.
WINDOWS: Blevins, Inc.



This beautiful, two-tone combination building is the perfect backyard solution for storage needs. It can be used to park vehicles, store mowers and lawn equipment, keep seasonal and holiday outdoor decorations and more.

With two fully enclosed sections and one open-air shelter section, the application possibilities for this custom steel structure are practically limitless. The two rollup doors and one walk-in door provide plenty of easy access points, and the windows are a nice touch for added natural light and ventilation.

www.carportcentral.com





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### S-5!







SPECS: Carport / EV Charging Station

LOCATION: Smart Energy Lab, Moora Moora, Australia ROOF DIMENSIONS: 11m x 6m ROOF PITCH: 5 degrees

**GENERAL CONTRACTOR:** Tallan Colliver

**SOLAR INSTALLER:** Anne Wilson

MODULE MANUFACTURER: LONGi Solar INVERTER MANUFATURER: Ingeteam

SOLAR MOUNTING SYSTEM: S-5! (PVKIT Edgegrabs; PVKIT MidsGrabs: CorruBracket 500T PV w/sheet screws

**ROOF:** Colorbond Corrugated Iron

### The Project

Nestled among the Yarra Ranges, about 40 miles east of Melbourne, Australia, Moora Moora is an off-grid cooperative community hosting 30 solar-equipped off-grid homes, 70 people and three electric vehicles (EVs). Reaching freezing temperatures in winter and scorching heat in summer, the community's residents required shelter to protect their EVs from the elements while charging. To provide such protection and also fast-charge their vehicles, a shared community carport was constructed, purpose-built for rooftop solar photovoltaics (PV). The carport features a corrugated iron roof with a 9.5kw solar array. Twenty LONGi solar panels are mounted in landscape position to the roof using the PVKIT rail-less solar mounting solution along with the CorruBracket 500T PV. The EV charging station allows for an extra 10kW of charge for the community's EVs, in addition to the solar power provided by each of the homes. With residents planning to purchase another six EVs, this project provides a place for the residents to protect their investment and charge their additional vehicles.

### The Challenge

Since EVs are so energy-intensive, it was crucial to ensure full utilization of the limited rooftop space for mounting the solar panels, whilst staying within 8" of the edge zones in order to meet Australia's wind load standard. In addition, the light weight of the carport meant every bracket, panel and screw had to be taken into account to ensure the structure could comfortably withstand the weight and wind load of this mountain-top carport

With the need to install as many panels as possible, the challenge was to find a mounting system that would not confine the positioning of the modules to the screw lines of the roof battens. By using the CorruBracket 500T PV, every corrugation on the roof became a potential mounting point.

www.s-5.com

### Miller's Premier Construction



**SPECS:** Storage Building

SIZE: 32' x 62' x 11' w/ 8' x 16' porch ROOF PITCH: 6 pitch

WALK DOORS: ProVia Service Doors

OVERHEAD DOOR: Holmes Garage Doors, 24 ga., 6130 Raised Panel

**POSTS: Richland Laminated Columns** 

INSULATION: MWI Components single-bubble underlayment

ROOF PANEL: Premier Metals, 29 ga.

WALL PANEL: Premier Metals, 29 ga., tan w/ green wainscot

CUPOLA: MWI Components, 3' x 3' cupola

https://millerspremier.com/





### **LOW ON LOT MODELS?**

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www.shedhub.com

### **Carport Central**



www.carportcentral.com

SPECS: Garage SIZE: 28' x 41' x 9' ROOF STYLE: Vertical FRAME: 14-ga. steel

CERTIFIED: 140-30 Certified

GARAGE DOOR: (2) custom doors by owner, 9' x 8'

WALK DOOR: Blevins, Inc., 36" x 80" WINDOWS: Blevins, Inc., 24" x 36"

This featured install is more than just an ordinary metal garage. It really turned out to be a gorgeous custom building. We put in a 36" x 80" walk-in door, two 24" x 36" windows, and two 9' x 8' framed openings, and then the customer added their own custom garage doors, gutters and other finishing features to this all-vertical garage.

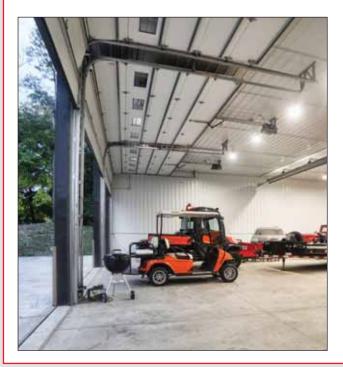
The advantage to the vertical panel approach is that there are fewer opportunities for moisture to infiltrate, and both precipitation and debris are more easily directed off of and away from the building.



### Greiner Buildings, Inc.







**SPECS:** Hobby Shop **SIZE:** 60' x 60' x 16'

DOORS: AJ Manufacturing, 7100, 3-0 x 6-8, 24-ga. steel

FASTENERS: Maze Nails

INSULATION: Walls: 2" Closed Cell Spray Foam,

Ceiling: R-38 Cellulose

ROOF PANEL: Central States Manufacturing, Panel Loc

Plus, 3', 29-ga. steel

VENTILATION: MWI Components ventilated soffit; SFS

Intec Vista Vent ridge vent

WALL PANEL: Central States Manufacturing, Panel Loc

Plus, 3', 29-ga. steel

WINDOWS: AJ Manufacturing

SPECIAL INTERIOR FEATURES: 50K Tube Heater; 5-ton AC unit; steel liner panels, 5" concrete floor, large overhead doors

The purpose of the building was to store various vehicles and other motorized vehicles. The owner also wanted a comfortable place to be able to work and entertain guests. One problem faced with the project was the tight access from the busy city street into the jobsite. Skilled deliveries drivers were key in having all materials on-site.



www.greinerbuildings.com



### **Reed's Metals**



SPECS: Workshop

SIZE: 30' x 50' x 12' w/ 30' x 10' gable

TRUSSES: 2 x 6; rafters 2 x 4 ROOF PITCH: 4/12 WALL PANELS: Reed's Metals residential sheeting,

29 ga., Pearl Gray POSTS: 6" x 6"

ROOF PANELS: Reed's Metals, 29 ga., Pearl Gray TRIM: Reed's Metals, 29 ga., Charcoal Gray

WALL GIRTS: 2" x 6"

ROLL-UP DOOR: Asta Commercial Series 2000

Post-frame workshop with poured concrete floor. www.reedsmetals.com





### **Reed's Metals**



SPECS: Garage w/ Lean-to SIZE: 30' x 50' x 12'

w/ 20' x 50' lean-to

TRUSSES: 2" x 6"; rafters 2" x 4"

**ROOF PITCH:** 4/12

WALL PANELS: Reed's Metals residential sheeting, 29 ga.,

Charcoal Gray POSTS: 6" x 6"

ROOF PANELS: Reed's Metals,

29 ga., Gallery Blue

TRIM: Reed's Metals, 29 ga.,

Gallery Blue

WALL GIRTS: 2 x 6

ROLL-UP DOOR:

Asta Commercial Series 2000

Post-frame garage with roll-up door, lean-to, and poured concrete floor. The lean-to is built with 6" open and closed galvanized C purlins.

www.reedsmetals.com

# **Moisture Control**

### The Relationship Between Roof Ventilation & Insulation

oof ventilation has been debated for ages. Building codes often require it, but it's one of those things that can sometimes be overlooked or misunderstood. What's more, the relationship between insulation and ventilation — and how both work together to provide your customers with the comfortable indoor environment they expect — shouldn't be underrated.

### The Purpose of Ventilation

The reasons to vent a roof depend on the climate. Without ventilation in hot climates, solar heat is trapped in the attic and makes the air-conditioning system work harder to keep the building comfortable. In climates with high humidity, a good roof vent system can prevent mold-causing moisture buildup in the attic. In colder climates, roof vents help keep the temperature of the roof deck as close as possible to the outside temperature, which helps prevent ice damming from thawing snow. If the climate has a mix of hot, cold or humid, then the purpose of ventilation can change with the season. Let's take a minute to look at ice damming.

### **Ice Dams**

An ice dam is a build-up of ice that collects on the roof eaves of a heated building. The heat from the building melts the upper part of the snowpack, which refreezes when it reaches the cold overhang. As more snow thaws, the water is trapped behind the dam and can find its



way under the shingles or between metal panels into the building. The intruding water can cause mold or rot in the attic and/or walls. While it is a common cause, ice dams are not the only way moisture can enter a roof.

### Condensation

Condensation is seen almost any time hot air and cold air meet. Though it may be less noticeable with shingle roofs, it can be especially prevalent on

metal roofs, which change temperature much faster than other roofing materials. Condensation can happen in warm, cold or humid climates. Condensation is most common in heated spaces or in unconditioned spaces with animals. Some animal barns have so much moisture that the condensate drips in the morning like a gentle rain. In a barn, that might not seem like a big deal, but it is a serious problem in a residence. If left unchecked, the excess moisture would likely cause

### PRODUCT FEATURE

dangerous mold, rot, and other structural damage.

A good ventilation system can help lessen the rate of condensation because the airflow is carrying the moisture out of the building. But ventilation alone doesn't always solve the problem.

### **Ventilation and Insulation**

It's common knowledge that insulation is great for improving energy efficiency. It keeps conditioned air from leaking into the attic or unconditioned air from passing through to the living space. Without proper insulation in hot climates, your customers are almost certainly going to be wasting money on higher energy bills as heat beating down on the roof radiates into the attic and transfers into the living space. This heat transfer makes air conditioning units work harder to keep the building comfortable.

In colder climates, insulation keeps heat from being lost through the ceiling and keeps the cold air out. In either climate or a mixed climate, proper insulation combined with good ventilation can mean huge savings on your customers' energy bills. But, without insulation, air from the conditioned space below can cause condensation on the underside of the roof deck.

To prevent condensation under the roof deck, the entire surface dividing the conditioned space from the unconditioned space must be tightly sealed. For example, if there are any gaps between joists, if the recessed lighting canisters are not completely sealed, or if the insulation doesn't go all the way to the top plate, energy loss is guaranteed and ice dams and significant amounts of condensation can occur.

Consider this example: A roofer who had paid meticulous attention to detail when retrofitting an existing home with a metal roof was called back after the homeowner reported their roof was leaking. The roofer was confused as to why there would be a problem; he fol-

lowed the panel manufacturer's guidelines, he installed ice and water shield, and a ventilation system that included a ridge vent and vented soffits. Upon inspecting the attic, he discovered condensation along the back of the ice and water shield, which ran down the edge of the valley until it dripped to the ceiling below. He also discovered there was no insulation between the living space and the attic. The condensation was caused by warm air from the living space passing through the uninsulated attic to the roof deck. The only way to stop the condensation problem was to completely seal the attic floor and make sure it is well insulated all the way to the top plate of the walls. After convincing the homeowners that insulation was the solution (which took no small amount of effort), the roofer pulled up the floorboards and thoroughly insulated the space between the attic and the living space.

If the roofer would have included a trip through the attic during his first visit, when he was quoting the job, he could have spotted the lack of insulation and predicted the condensation problem. He could have guided the homeowners to a solution that worked for their home without the frustration and embarrassment of the callback.

Understanding how insulation and ventilation work together for a comfortable indoor environment will help you spot potential problems before they turn into callbacks. GSCB

**About Snap-Z:** In 2015, the Snap-Z ridge vent became an official product line of Glick Metals. Since then, different sizes have been designed, but the main design remains the same - a durable standing seam roof vent that makes metal roofing ventilation easier.

The Snap-Z and Glick Metal team remain focused on one thing: Following the commands of Jesus Christ by treating every roofer and distributor the way they would want to be treated.

# Frequently Asked Questions

### What is a good ratio of roof ventilation intake vs. exhaust?

Slightly more eave ventilation than ridge ventilation is recommended to create negative pressure that will always be pulling the air up and out of the attic.

### How do I determine net free-vent area (NFVA)?

Building codes specify 1 sq. ft. of NFVA per 300 sq. ft. of attic space. First, divide the square footage by 300 sq. ft. Second, divide that number between the eaves (60%) and ridge (40%).

And finally, divide that by the NFVAper-ft. rating of the ventilation product you are using to find the linear ft. of intake and exhaust that is needed. Many roof ventilation manufacturers have online calculators that can help with these calculations.

### Can you use ridge vents without soffit vents?

A ridge vent without a soffit vent doesn't work. Stale, moisture-laden air escapes through the ridge vent. As it escapes, it pulls fresh air in through the soffit vents. If there are no soffit vents, air is pulled from the conditioned space, which means wasted energy and the potential for ice damming and condensation.

### What about uninsulated pole barns?

Many post-frame buildings used for storage or agricultural structures are not insulated. There is often a temperature difference between the outside and inside of the building, especially in the morning and evening. And, as a rule of thumb, whenever you have temperature differences, you're going to have moisture – often in the form of condensation on the underside of the roof.

A good ventilation system can help, but it's most effective when combined with a vapor barrier. GSCB

# PRODUCT PROFILES

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### **BUILDING COMPONENTS** (Windows, Doors, Ventilation, etc.)



### **Kevmar Door**

Kevmar Garage Doors is a manufacturer of quality garage doors based in Arthur, Illinois. Door sales are primarily to post frame and backyard shed builders in the Midwest. The Kevmar product line includes 15 models available in 4 colors. Doors are typically delivered directly to builders on company trucks. Kevmar models also include a line of residential specialty doors.

### www.kevmarmfg.com 217-543-2828



Plyco Corp.

The CTB (Commercial Thermal Break Window) is Plyco's top-of-the-line commercial quality window. It is constructed of 100% thermalized aluminum extrusions with 3/4" thermo pane glazing. AATL (All Aluminum Trimline) windows, an aluminum frame window, is specifically designed for the metal-clad building industry. Series 100 energy efficient window is made of "Fibrex," a revolutionary composite material with strength, aesthetic appeal, and energy efficiency (Energy Star). The Series 100 window can be painted and holds its form without warping or twisting.

> www.plyco.com 800-558-5895



### **MWI** Components

MWI's doors will make the impression you strive for. Choose from thousands of color combinations for your Bale, Dutch or Arcadian Sliding Doors, MWI's completely galvanneal substrate doors come in double cross-buck or half-light options; the company also offers sliding doors in fully assembled or kit form. Finish your look with the Arcadian Sabre Slim, an exterior lockable, polished, chrome-plated handle. The keyed entry on 1-1 1/2" Split Sliding Arcadian Doors and interior latch functions will make your doors the talk of the industry!

> www.mwicomponents.com 800-360-6467 ext. 5



Plyco Corp.

If you're looking for a commercial, residential or agricultural door, Plyco has the right door for your construction projects. Contractors rely on Plyco for a comprehensive line of durable walk doors that meet today's building codes. Plyco offers pre-hung service doors individually packaged, pre-drilled for lock set, and insulated with injected polyurethane foam. Plyco walk doors are perfect for post frame, metal frame and commercial buildings.

> www.plyco.com 800-558-5895



**ASTA America** 

ASTA AMERICA is your trusted provider for sheet roll-up doors. For more than 30 years, ASTA AMERICA has provided high-quality products with unparalleled service to the carport and shed markets. We offer a full-line of sheet roll-up doors in every size, color and option in the book. We offer unwavering dedication to the quality of our products and commitment to unsurpassed customer service

> www.astaamerica.com 770-874-1882



Ventco

ProfileVent is a single-layer ridge vent designed for metal roofs, specifically cut to fit more than 50 profiles. Mongoose, a ridge vent designed for sloped shingle roofs, has a pressure-sensitive strip to provide permanent adhesion to shingles. RidgeVent is an excellent choice for cedar, asphalt, and slate roofs. Contractor's Choice ridge vent for sloped roofs helps vent the attic. Hip & Ridge Vent is for universal application to any screwdown panels 1/2" to 11/2" high. All Ventco products are manufactured in the U.S.

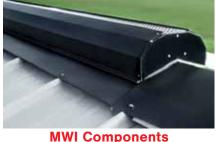
> www.profilevent.com 833-300-9515



**I-Beam Sliding Doors** 

Sliding Doors with Ultra Glide Track & Trolley System. Heavy duty 6,000-lb. capacity and 115 MPH wind rated. Fully adjustable: updown, in-out. Never drag, bind or come out of adjustment. Aluminum frame doors with easy latches. Plus, Incredible Swing Doors (shown). Electric screw-jack lift for ultimate safety. Aluminum frame, fully automated door system. Easily retro-fit.





MWI offers a large color palette with over 100 colors for ridge vents to match most roll formers' metal panels. Additionally, MWI supplies Uni-Vent® II and Uni-Vent®III (to ventilate with a ridge cap) and manufactures two high and three low profiles of Ridg-Vents® for outstanding ventilation. To prevent rust stains and ease of handling, the vents have no raw metal edges. MWI Components is the industry's leading manufacturer of steel and aluminum soffit systems. They offer fullvent, center-vent and solid soffit systems with pre-cut or special cut lengths, and sizes ranging from 7-144".

> www.mwicomponents.com 800-360-6467 ext. 5



Safe-Way Garage Door

Safe-Way Garage Door is a leading manufacturer of quality residential, commercial, and industrial overhead garage doors in steel, wood and aluminum. Doors are available in multiple configurations and panel styles including polyurethane and polystyrene insulated, uninsulated and up to 11 colors in steel and multiple powder-coat colors in aluminum. Commercial door sizes are available in all panel designs.

www.safewaydoor.com 574-267-2813



A.J. Manufacturing

A.J. Manufacturing offers a complete line of durable high-quality Harmony vinyl and Main Street vinyl windows. Options include standard and custom colors, horizontal sliding, fixed lite, casement, single hung, double hung, architectural shapes, grids, and Low-E glass. White, brown, bronze, champagne, clay or custom-colored windows and trim will enhance the appearance of your next building.

> www.ajdoor.com 800-328-9448



### Shed Windows and More, Inc.

Shed Windows and More specializes in windows, skylights, and decorative windows that are the specific sizes needed for outdoor buildings such as sheds. playhouses, and chicken coops. We also offer windows, garage door windows, and decorative windows that are sized for home installation. Our doors are of the highest quality, backed with 5-star customer service, excellent Google reviews, and quick shipping.

### www.shedwindowsandmore.com 843-399-1820



**Trac-Rite Door** 

Trac-Rite manufactures roll-up doors for a multitude of uses including self-storage, residential, agricultural, and commercial, dedicated to providing long-lasting products delivered with uncompromising service.

> www.tracrite.com 608-837-8895

### **BUILDING MATERIALS** (Lumber, Coils, Columns, Insulation, etc.)

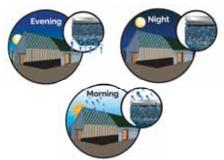
SUPPLIES & SOLUTIONS



### Plasti-Sleeve Post Protection

First on the market by many years, Plasti-Sleeve literally created the foundation alternative category for post-frame construction. The clean fitting, easy-to-use, slide-on Post Protection sleeves provide the economical protection that many post-frame customers now expect. Quality black polyethylene plastic, more than 20 specialized sizes, and great pricing make Plasti-Sleeve a smart choice for post protection. Market leadership has continued with Short-Sleeve, for economical grade-level post protection, and Plasti-Skirt, an easy-to-use plastic skirt board protector.

www.plastisleeve.com 877-775-3383



### Dr!pStop

Dr!pStop is the absolute BEST WAY to handle condensation in uninsulated metal buildings; it fights condensation without insulation. Specially designed air pockets store condensation and hold it overnight, then it evaporates back into the air as humidity. Since Dr!pStop arrives on the jobsite already installed, it is not only safer, but it saves the time and labor costs of installing insulation. It also protects the steel by adding another layer of protection from the corrosive elements found in livestock confinement.

www.dripstop.com 937-660-6646



### **MWI Components**

Infinity Shield™ is offered in standard rolls of 4'x125' Single Bubble Foil/Foil, Double Bubble Foil/Foil, Single Bubble White/Foil and Double Bubble White/Foil. We also manufacture a no seam 6'x125' and 8'x125' roll version of all the available SKUs. Infinity Shield™ is cost efficient and hassle-free. Additionally, the standard crushed edge tab (2") will result in simplified overlapping. Our ultra-white bubble has a more opaque finish — a result of additives throughout all layers of the bubble.

www.mwicomponents.com 800-360-6467 ext. 5

### **GreenPost by PlanetSaver**

GreenPost from PlanetSaver Industries is an affordable, all-in-one solution for in-ground post decay, treatment retention and uplift restraint. GreenPost double-layer wrap is factory heat-sealed to the lumber, and delivered ready to install with uplift restraint notches. When used with cement, this technique provides maximum anchorage characteristics, resisting post withdrawal generated by wind load. It is non-toxic, environmentally friendly and termite tested. GreenPost applicators: Richland Laminated Columns LLC, Ohio, (419.895.0036) and Structural Glulam LLC, Pennsylvania, (717.355.9813).

www.advancedpostsolutions.com 610-377-3270



### LP® Outdoor Building Solutions®

With LP® Outdoor Building Solutions® products, an outdoor structure becomes more than a backyard necessity. As engineered wood products, they feature innovations that help offer more value to customers. For example, LP® ProStruct® Roof Sheathing with SilverTech® helps reduce the sun's radiant energy through the roof panels, and LP® ProStruct® Flooring with SmartFinish® offers a premium, finished overlay. LP® SmartSide® Trim & Siding adds durability to your shed and is backed by the LP® SmartGuard® Process.

lpcorp.com/shed 888-820-0325



### **Qora Cladding**

Qora Cut LedgeStone TightStack answers the demand for a stacked stone aesthetic, which adds old-world quality to a modern, textured surface for exterior accents, including knee wall and wainscoting applications. The panelized system is available in 48" wide x 18" tall and 48" wide x 36" tall panels to maximize available square footage and increase installation speed. Qora Cut LedgeStone TightStack is available in three color patterns to complement any garage, shed, or carport exterior.

www.qoracladding.com 301-223-2266



**Direct Metals Inc.** 

The HYPERVENT Vented foam strip is designed for use in ridge cap applications where ventilation is important. Treated with heat and UV-resistant coating, the universal nature of the product allows quick installation to the ridge cap or direct to the metal roof panel. The full width adhesive helps to provide a secure installation even in cold weather climates.





Rigidply Rafters

Glue-laminated arches, beams, posts, and timber trusses manufactured by Rigidply Rafters give beauty a completely new meaning. Rigidply also manufactures metalplated roof and floor trusses, tongue-andgroove and V-groove decking, and offers a complete line of post-frame building materials to complete your project.

> www.rigidply.com 717-866-6581



Plyco Corp.

Ply-Foil is a multi-layer, reflective insulation for use in specialty and standard construction projects. Two outer layers reflect 97% of radiant heat. Each laver of foil is bonded to a layer of polyethylene for strength. Inner layers resist conductive heat flow while a center layer of polyethylene gives Ply-Foil additional strength. Perfect for new construction or retrofit.

> www.plyco.com 800-558-5895



**Shed Windows and More. Inc.** 

Shed Windows and More features pediments, brackets and columns both as decorative features, architectural and construction elements for home construction. DIY builders and small construction companies have been relying on Shed Windows and More for over a decade as their go-to source for quality building materials at incredible prices. Our building materials are of the highest quality, backed with 5-star customer service, excellent Google reviews, and quick shipping.

www.shedwindowsandmore.com 843-399-1820



**rFOIL Insulation Products** (Covertech)

rFOIL Reflective Insulation is a single or double layer of heavy-duty polyethylene bubble, bonded to two metalized foil sheets. A white interior facing is an option, rFOIL is designed to control heat gain/loss, and prevent interior condensation in all types of post frame, metal building and metal roofing applications. rFOIL provides the best defense against the radiant heat gain/loss that occurs commonly in these systems. The key is the aluminized surface(s), which block 96% of radiant heat transfer.

> www.rfoil.com 888-887-3645



### **ST Fastening Systems**

ST Fastening Systems supplies its MultiVent, MultiVent10, and MultiVent20 closures for those applications requiring airflow on metal roofs. Open cell foam MultiVent, 3' in length, woven polyester MultiVent10, 10' in length, and MultiVent20, 20' in length, allow as much as 98" free airflow through the material. However, it prevents wind-driven rain from penetrating the material when compressed. The designs are universal for both, with adhesive applied for easy field installation. MultiVent can be used on angled roof applications and MultiVent10 and MultiVent20 for ridge cap applications.

www.stfasteningsystems.com 800-352-4864

### **BUILDING MATERIALS** (Lumber, Coils, Columns, Insulation, etc.)



### **MFM Building Products**

WindowWrap PowerBond®, a 25 mil flashing tape, is designed for cold weather applications. The patented PowerBond™ adhesive system aggressively adheres in temperatures as low as 25°F and self-seals around fasteners for a complete waterproof bond. The product prevents the infiltration of water, air, moisture, and noise around window and door openings. Comes with a 180 UV exposure rating and 15-year warranty.





### **Best Products**

Provide a complete line of foundation needs for Post Frame Buildings. Precast concrete center guides and columns (Perma-Column), concrete anchoring systems and associated hardware for both dry set or wet set brackets (Sturdi-Wall). laminated wood columns and foundation pads (concrete or composite).

> midwestpermacolumn.com 800-598-7762



### **Perma-Column LLC**

Perma-Column® and Sturdi-Wall®: Treat yourself and your projects better. Treated lumber prices are skyrocketing while availability has hit rock bottom. Perma-Column® precast concrete columns and Sturdi-Wall® anchor brackets are the post-framing solutions of choice. Get your projects back on track. Readily available nationwide. Build better. Build stronger. Build to last.

www.permacolumn.com 800-622-7190



### Advanced Architectural **Sheet Metal and Supply**

ADVANCED Architectural continues to manufacture in-house and provides consistent, excellent customer service with their quality gutters, downspouts, elbows, and gutter accessories as well as brake metal to roofers and contractors nationally. Their team concept with dedication, quality control, and commitment goes above and beyond with every customer. ADVANCED has been serving the industry for over 25 years.

> www.advarchsm.com 231-861-0050



### FootingPad by AG-CO

FootingPad brand isolated post footings has introduced a 20" diameter footing. With over 300,000 sold, FootingPad has reduced the labor cost in thousands of buildings. These composite footings are lightweight and easy to use, saving labor and equipment wear and tear. The new 20" FootingPad has a load capacity of over 6,500 pounds and joins a line of four other sizes, with the largest, 24", carrying loads over 9,300 pounds!

> www.footingpad.com 800-522-2426



### **Sharkskin**

Sharkskin-The Ultimate Roof Underlayment. The Sharkskin line of products is designed to ensure that quality roof installations are not compromised by inferior underlayment products. The state of the art in underlayment is found in Sharkskin, which is the only patented roof underlayment on the market. Sharkskin is 100 percent polypropylene, which gives it the following advantages over competitive products and asphalt felts. Sharkskin Ultra and Sharkskin UltraSA are Poly Foam Approved. Sharkskin Ultra Radiant was developed to exceed California Energy Code Title 24 Standards.

> www.sharkskin.us 877-742-7507

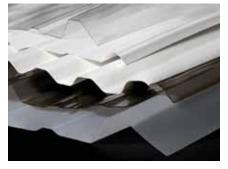
### **BUILDING/ROOFING SYSTEMS & PACKAGES**



**ProVia** 

Dealers and installers are now able to meet Florida's code requirements and expand product offerings with the ProVia Metal Roofing System, It's third-party tested and approved for High-Velocity Hurricane Zones (HVHZ) within Florida, including Miami-Dade and Broward Counties. The 4-Point Locking System provides secure panel placement and field anchoring, and withstands wind uplift speeds up to 180 mph. ProVia's metal roofing panels, made with 10% more steel, offer lifetime protection from extreme weather.

### www.provia.com/metal-roofing 800-669-4711



**Onduline North America** 

Available direct from the manufacturer. TUFTEX brand polycarbonate and PVC panels offer various solutions for your garage, shed, carport, or other home projects. TUFTEX is made in the USA by Onduline North America. Polycarbonate panels are backed by a 10-year warranty. All panels are lightweight, easy to install, and also available in 9" OC Ag Panel and 12" OC R Panel profiles (38" wide, 36" of coverage, and lengths from 21/2' to 24').

> us.onduline.com/pro 540-907-8151



**PAC-CLAD/Petersen** 

Snap-Clad metal roof panels feature aesthetic and structural performance. The panels are produced in continuous lengths and feature an optional factoryapplied sealant bead for improved weather resistance. Maximum factory-produced length is 64 feet and minimum length is 4 feet. Snap-Clad panels feature a 1-3/4-in. leg height and a continuous interlock for improved structural performance and wind resistance. A concealed fastener clip system allows for thermal expansion/contraction.

> www.pac-clad.com 800-PAC-CLAD



**MWI Components** 

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> www.mwicomponents.com 800-360-6467 ext. 5



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> www.mcelroymetal.com 800-950-6531



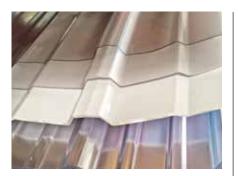
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Graber Post Buildings is excited to announce a new metal profile to our product list. The profile is called the "M-Rib" and is a hybrid between the Standing Seam profile and Ag Panel. It has the unique look and characteristics of the standing seam panel, but installs similar to Ag-Panel with exposed fasteners. This panel is manufactured by our sister company in Versailles, Missouri. Martin Metal. It is produced with the latest roll-forming technology by Bradbury and is available in all of our standard colors.

> www.graberpost.com 800-264-5013

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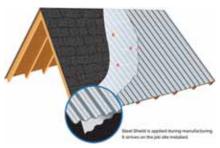
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Direct Metals Inc. (DMI) distributors offer many choices in daylighting options including profiled and flat monolithic translucent panels. Profiled panels are available in different strength ratings and thicknesses: 1.0mm, 1.5mm and 2.0mm. Custom panel profile-matching technology is available to your customers where DMI creates a custom translucent panel from your CAD drawing (minimum orders apply). All panels are co-extruded with UV protection and offer a 10-year warranty against loss of light transmission due to yellowing and hail damage.

### www.directmetalsinc.com 855-800-8878



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### www.everlastmetals.com 800-418-5057



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www.reedsmetals.com 800-581-4645



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www.wickbuildings.com 800-356-9682



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#### www.atlasfasteners.com 800-321-6977



#### **Golden Rule Fasteners**

Golden Rule Fasteners stocks a wide variety of fasteners for residential metal roofing, metal buildings, agricultural buildings, storage sheds, and carports. Whether you need fasteners for roofing, siding, or trim, mill finish or color matched to your painted panels, #9, #10, #12, #14, or 5/16" diameter, we probably have what you are looking for. Our extensive inventory allows us to ship most orders the same day they are received. Whether you are looking for a primary supplier or a good backup supplier for those hot orders, we are eager to assist you.

> grfast@centurytel.net 334-283-4030



#### **Dynamic Fastener**

Dynamic Fastener has added lengths to partner with the popular 12-16 x 11/2" T-17 Hi-Lo fastener. Lengths now available: 2", 3", and 4". All are available with T-17 point, Hi-Lo threads, and a 5/16" hex washer head. This screw is used to attach up to 18-ga. sheet metal to wood. The screws can also be used to plug a previous #9 or #10 pole barn screw or anytime a slightly larger fastener is desired. Available with or without a 9/16" outside diameter sealing washer. Comes standard with the Dyna-Coat® 1000-hour salt spray premium coating.

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The Ply-Lo Extreme line of fasteners is designed for extreme environments. The Ply-Lo Driller is the latest innovative addition to the company's fastener line, designed to save contractors time and money. The patented Ply-Lo Driller features a design intended to be more forgiving than other fasteners. This means the tip is designed to reduce the likelihood of "walking" when fasteners are driven at a slight angle. East Coast has fasteners available in colors to match virtually any panel in lengths of 1", 1-1/2", 2", 2-1/2" and 3".

> www.plyco.com 800-558-5895



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#### www.everlastroofing.com 888-339-0059



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> www.s-5.com 888-825-3432



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www.stfasteningsystems.com 800-944-8920



#### **Triangle Fastener Corporation**

PANEL-TITE® BURR-BUSTER is engineered to reduce burrs and provide more resistance to back-out! The BURR-BUSTER® point is specifically designed to extrude the metal as it penetrates, minimizing burrs. These fasteners have low-angle threads that help keep the screw from loosening. All fasteners can be painted with our Kalida-Kote paint finish to your exact color match.

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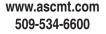
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> www.samco-machinery.com 416-285-0619



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#### **MACHINES, TOOLS & EQUIPMENT**

SUPPLIES & SOLUTIONS



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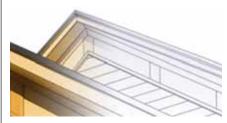




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AppliCad has developed software for simplified roof modeling in 3D that results in comprehensive cladding material and labor take-off, client proposals, and job planning. The software creates complete material lists, cutting lists, workshop details, supplier orders, and a labor summary at the click of a mouse button. With 25+ years experience and software in 148 countries, AppliCad knows how to do estimates for metal roofing and wall cladding, including all associated trim and accessory items.

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Royal Crowne is a cupola manufacturer located in Paradise, Pennsylvania. Our cupolas are made with either cellular PVC (vinyl) or Western red cedar. We offer many styles in sizes 18" to 72" square. Our cupolas are a beautiful complement to your home, barn, garage, carport, or shed. Royal Crowne Cupolas can also provide ventilation or lighting to your building, and are a perfect Crowne for your building!

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### **Hixwood Merges with** Qualiform & Country Metals

#### Merger Among Like-Minded Companies Means Greater Success For All

BY LINDA SCHMID



Aerial view of Hixwood, Stanley, Wisconsin. The facility is currently undergoing expansion. Photo courtesy of HIXWOOD

ixwood Metals, Country Metals, and Oualiform Metals, market leaders in metal fabrication and post-frame building kits, are merging. All three companies have made quality in products and service their focus, and now they will work together under the Hixwood name.

The company was begun by Harvey Zimmerman who built post-frame buildings in Pennsylvania. By 1998, he had moved to Wisconsin, and his post-frame business, located on Hixwood Road, was booming. By 2020, Hixwood operated a panel and roll-forming business, and had its own brand of post-frame packages, a shed-building business, and coil sales

with distribution throughout the US.

The company has seen a lot of growth in the last few decades, particularly in the last year. Hixwood increased sales by 53% in 2021. This was partly possible because of rising prices, but mainly because Hixwood's owners, Paul and Harvey Zimmerman, saw opportunities in product expansions and new business. With the merger, Hixwood is planning additional growth in the future. As Hixwood's General Manager Paul Zimmerman said, "Hixwood is ready to expand, but we've lacked the capital and resources in recent years to do so as aggressively as we'd like."

#### **Ambassador Supply**

They were enabled to pursue these op-

portunities by Ambassador Supply, their parent company. Ambassador Supply, an investment, management, and holding company, acquired Hixwood in 2020.

Ambassador Supply deals in both agricultural and urban/suburban buildings. In 2021 they earned revenue of \$250 million, split between the markets; in 2022 they expect to reach \$350 million. By 2024 they project \$500 million in revenue.

Ambassador Supply is an affiliate of Ambassador Enterprises, a philanthropic equity firm that focuses on "legacy businesses." Brad Crawford, president and CEO of Ambassador Supply, stated that a legacy company is a small company that has built up their business and equity in

#### BUSINESS PROFILE •

their business name. They are known as being down-to-earth and an important part of the community.

As a philanthropic equity firm, Ambassador Enterprises operates two divisions, one for profit and one for non-profit. A portion of the earnings supports missionary work, including education in Liberia and other mission work throughout Africa. They also created a non-profit mall in Fort Wayne, Indiana where shops can operate without huge rent payments.

The mindset that Ambassador works with is three-fold:

- 1. Financial. Like every business, they need to be profitable.
- 2. Cultural. This means the way you treat your employees and your customers is important. If an employee is worked so hard that they have no time to give back to the community, for example as a coach, getting involved with 4H, or whatever way the person cares to participate, then the company is not treating them right. And of course, they want to always deal fairly with customers, too.
- 3. Faith-based. This does not mean that the people Ambassador works with have to be believers; it does mean that Ambassador employees treat everyone in a way that is compatible with their faith.

Further, the company culture that Ambassador exemplifies is through the lens that everybody in every position matters. It doesn't matter what the CEO does if the truck driver doesn't do his job, and vice versa.

Ambassador Supply is always on the look-out for like-minded companies, and Hixwood is a perfect fit. "Harvey and Paul are salt-of-the-earth kind of guys," per Crawford, and Ambassador helps make their vision reality. Further, he states that Ambassador is generally not a "buy-and-flip" type of company; they usually hold the companies they have acquired.

#### What the Merger Means

The merger means that Hixwood is now serving a total of 17 states across the Midwest and the Eastern United



Metal building components by Hixwood, wrapped for protection and ready for delivery. PHOTO BY SHARON THATCHER

States. Customers of Country Metals and Qualiform Metals should expect the same commitment to quality services that they have always experienced, according to Crawford.

"The marketing, website and logos on the trucks have changed," he said. "Our relationships with customers have not. If anything, this will provide more resources to ensure we meet customer needs."

This is in keeping with Crawford's statement that on the rural side of the business, their aim is to help rebuild and revitalize rural America. He sees Ambassador as being part of a larger movement that has people working to rebuild the Town Square, businesses, and farms, not necessarily to modernize but to impact people in a positive way. That is what it's all about, GSCB



Hixwood supplies builders with metal panels, trims, and other metal components. The company is now serving 17 states across the Midwest and Eastern US. PHOTO BY SHARON THATCHER

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